



WEALTH MANAGEMENT

What's Next After the Fed's Rate Cut

The rate cut could bode well for an economic soft landing, but now companies will need to deliver on ambitious earnings growth.

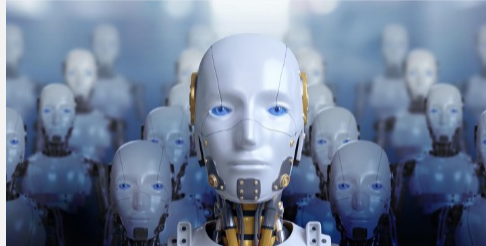
[Here's Why >](#)

WEALTH MANAGEMENT

The Rules of Housing Affordability Have Changed

Although mortgage rates are beginning to ease, the number of home sales is expected to languish for now.

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**Could AI Robots Help Fill the Labor Gap?**

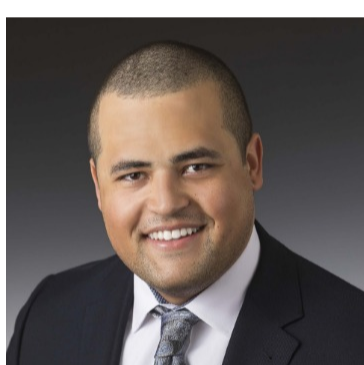
Labor shortages, long-term demographic shifts and advances in generative AI may speed the commercialization of machines designed to mimic people.

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**2024 Election Insights Event Series**

Join us on **Thursday, November 7**, for an insightful conversation with Morgan Stanley's Global Head of Government Relations, **Michel J. Stein**; Morgan Stanley Wealth Management's Head of U.S. Public Policy, **Monica Guerra**; and Global Head of Fixed-Income and Thematic Research, **Michael Zezas**, as they break down the general election results and discuss the possible implications for investors.

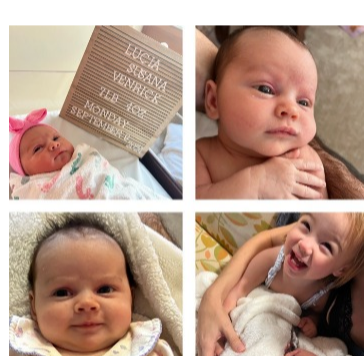
[Register for the Event >](#)

Team Updates**Mitch's One-Year Milestone**

Mitch Smith, our hardworking Registered Client Service Associate, will be celebrating his one-year anniversary with our team in December. Congratulations to Mitch for an amazing year—we're lucky to have you!

Welcome Baby Lucia!

Big news for Andrew's family! On 9/9/2024, he welcomed a beautiful baby girl, Lucia, into the world. She joins big sister Genevieve, who now has a baby sister to help look after. Congrats to Andrew and his growing family!

**Happy Thanksgiving!**

As we approach Thanksgiving, we want to take a moment to express our gratitude to you. This holiday is all about reflecting on what we're thankful for, and we're incredibly grateful for the confidence you've placed in us.

Thanksgiving is also a time to connect with loved ones and create new memories. Whether you're gathering around the table or enjoying the day in your own way, we hope you have a wonderful and restful holiday filled with warmth, laughter, and great food.

From our family to yours, Happy Thanksgiving!



From left to right: Corey Weide, Financial Advisor | Sam Gotham, Financial Advisor | Daniel Goeman, Financial Advisor | Hugh Venrick, Financial Advisor | Andrew Venrick, Financial Advisor

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