PERSONAL INFORMATION					
First & Last Name:				Today's I	Date:
Marital Status: ☐ Single ☐ Married	d □ Pa	ırtner □ Se	parated [Divorced	☐ Widowed
Street Address:					
City: St					Zip Code:
Phone:		Email:			
Date of Birth:		Are You a L	J.S. Citizen?	□ Yes	□ No
Spouse/Partner's (Co-Client) First & L	₋ast Nam	e:			
Spouse/Partner's Date of Birth:		Is your Spor	use/Partner a	a U.S. Citiz	zen? □ Yes □ No
Spouse's/Partner's Phone:		Spouse's/Pa	artner's Ema	il:	
Children and Other Dependents Please list names, dates of birth, and	relation f	or children, g	randchildren	, or any ot	her dependents
Name	Date of	Birth	Relation		
Example: Ella	02/23/2	001	Daughter		
EMPLOYMENT INFORMATION					
Status: ☐ Business Owner ☐ Emp	oloyed	□ Retired	□ Not Emplo	oyed	
Company Name:					
Occupation:			Years with	Company	
Street Address:					
City:			State:		Zip Code:
Work Phone: Ext:			Work Emai	il:	
Spouse/Partner's Status: ☐ Business Owner ☐ Employed ☐ Retired ☐ Not Employed				ot Employed	
Company Name:					
Occupation: Years with Company:					
Street Address:					
City:			State:		Zip Code:
Work Phone:		Ext:	Work Emai	il:	

ASSETS				
Bank Accounts				
Type of Account	Owner	Balance		
Checking		\$		
Savings		\$		
CDs		\$		
Other:		\$		
How much of the above amount do y	ou want earmarked for retirement?	\$		

Retirement Accounts

List tax-deferred accounts separately and include accounts labeled: 401(k), 403(b), 457, ESOP, SEP, SIMPLE, Profit Sharing, TSA, Annuities, Traditional IRA and Roth IRA. Please attach copies of most recent statements.

Held At	Owner	Balance
Fidelity	Mary	\$100,000
		\$
		\$
		\$
		\$
		\$
		\$
		\$

Taxable Accounts

List accounts separately and include brokerage accounts, trusts, TODs, PODs, and non-qualified annuities. Please attach copies of most recent statements.

Name of Account	Held At	Owner	Balance
Example: Individual Account	Vanguard	John	\$75,000
			\$
			\$
			\$
			\$
			\$
			\$
			\$

Real Estate For additional properties, please attach a separate sheet.						
Property	Investment or Personal	Owner	Value			
Example: 212 Windham	Personal Residence	Joint	\$600,000			
	Personal Residence		\$			
	Second Home		\$			
	Investment Property (1)		\$			
	Investment Property (2)		\$			
	Other:		\$			
How much pre-tax income do you re-	\$					
Which of these properties is available						
In what year would you like to sell the	e property?					

Assets Held for Education

List separately for each child and/or grandchild and include 529 plans, Coverdell IRAs, Custodial Accounts, Education Savings Bonds, Mutual Fund Accounts, etc.

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Name of Account	Туре	Owner	Beneficiary	Balance
Example: CollegeBoundFund	529	Mary	Ella	\$15,000
				\$
				\$
				\$
				\$
				\$

FUNDING NEEDS FOR CHILDREN AND OTHER DEPENDENTS						
Name	Date of Birth	College Start Year	Years to Fund			
Example: Ella	02/23/2001	September 2013	4 years			
What is the annual cost of c Keep in mind that your childre to take out student loans to he amount you are willing to pay year of college (graduate scho of that amount, then you would	\$					

LIABILITIES						
Mortgages						
Primary Residence						
Start Date:		Original Amount	:: \$	Balance	Remaining: \$	
Term:	Interest	Rate: %	Property Taxes:	\$	Insurance: \$	
Monthly Payment (Princip	oal & Inte	erest): \$				
Second Home						
Start Date:		Original Amount	:: \$	Balance	Remaining: \$	
Term:	Interest	Rate: %	Property Taxes:	\$	Insurance: \$	
Monthly Payment (Princip	oal & Inte	erest): \$				
Investment Property (1)						
Start Date:		Original Amount	:: \$	Balance	Remaining: \$	
Term:	Interest	Rate: %	Property Taxes:	\$	Insurance: \$	
Monthly Payment (Princi	oal & Inte	rest): \$				
Investment Property (2))					
Start Date:		Original Amount	:: \$	Balance	Remaining: \$	
Term:	Interest	Rate: %	Property Taxes:	\$	Insurance: \$	
Monthly Payment (Principal & Interest): \$						
Other:						
Start Date:		Original Amount	:: \$	Balance	Remaining: \$	
Term:	Interest	Rate: %	Property Taxes:	\$	Insurance: \$	
Monthly Payment (Princip	oal & Inte	rest): \$				

Other Debt						
Debt	Balance	Interest Rate	Term	Monthly Payment		
Vehicle	\$	%				
Vehicle	\$	%				
Credit Cards	\$	%				
Student Loans	\$	%				
Other:	\$	%				
Other:	\$	%				
Other:	\$	%				

INCOME AND RETIREMENT ANALYSIS			
Your Annual Income		\$	
At what age do you expect to retire?			
How much do you contribute to your retirement plan(s) each year?)	\$	
Is there an Employer match?		□ Yes	□ No
Amount (\$ or %) matched by Employer	\$		%
Spouse/Partner's Annual Income	\$		
At what age does your spouse/partner expect to retire?			
How much does your spouse/partner contribute to their retirement	plans each year?	\$	
Is there an Employer match?		□ Yes	□ No
Amount (\$ or %) matched by Employer \$			%
Additional Annual Savings	\$		
How much will you need to spend each month in retirement? (include taxes and think in terms of today's dollars)		•	
(if you leave this blank, we will assume you will need 85% of your	current income)	\$	

Pensions						
Client Name	Monthly Amount at Start	Age at Star	t	Inflation COLA		
Example: Mary	\$1,200	65			□No	
				□ Yes	□No	
				□ Yes	□ No	
				□ Yes	□ No	
What payout option does this pension represent? (We will assume joint and 50% survivor unless otherwise indicated.)						
☐ Single Life	Name Applicable Pensi	on(s):				
☐ Joint and 50% Survivo	Name Applicable Pensi	on(s):				
☐ Joint and 100% Surviv	or Name Applicable Pensi	on(s):				

Social Security						
Client Name	Current Payment (if applicable)	Payment Amount (age 62)	Payment Amount (FRA)	Payment Amount (Age 70)		
Example: John	\$	\$1,474	\$2,057	\$2,822		
	\$	\$	\$	\$		
	\$	\$	\$	\$		

INSURANCE AN	IALYSIS								
For how many years will you need life insurance? If you leave blank, we will assume until the first year of retirement									
Life Insurance: Te Please attach your		ent.							
Face Value	Insured	Insured Grou			up or Individual			ing	Annual Premium
Example: \$500,000	John	John Individ		idual		10 years			\$700
\$									\$
\$									\$
\$									\$
\$									\$
Life Insurance: Pe Please attach your								·	
Face Value	Туре	Year F	ar Purchased		Insured		Cash value		Annual Premium
Example: \$100,000	Whole Life	1998	18		Mary		\$10,000		\$1,000
\$							\$		\$
\$							\$		\$
\$							\$		\$
\$							\$		\$
Long Term Disabil Please attach your									
Name	Monthly	Monthly Benefit			Group or Individual			Annual Premium	
Example: John	\$3,000	\$3,000			ual		\$2,10	00	
	\$	\$					\$		
	\$	\$					\$		
	\$	\$					\$		
	\$			\$					
Long Term Care In Please attach polici		e.							
Name	Daily Bei	Daily Benefit Infl		ation Rider			Term		Annual Premium
Example: Mary	\$150				'No	3 years			\$1,500
	\$		□ Yes □ No						\$
	\$		☐ Yes ☐ No						\$

The Stevens Group at Morgan Stanley Financial Planning Questionnaire

ESTATE PLANNING								
Do you have updated wills? ☐ Yes		□ No	Last Updated:					
Do you have powers of attorney?	□ Yes	□ No	Last Updated:					
Have you executed health care proxies?	□ Yes	□ No	Last Updated:					
Have you established any trusts?								
If yes, names of trusts you have established:								
1.)	2.)							
3.)	4.)							
What else should we know?								

Please bring your completed Financial Planning Questionnaire along with any appropriate supporting documents to your meeting with The Stevens Group.