

LGBTQ+ Pioneers

24 hours a day, 7 days a week, 365 days a year, The Relationship Group at Morgan Stanley focuses on celebrating, assisting and engaging with the diverse LGBTQ+ community in the Palm Springs community.

For David Schrager and Janet R. Malachowsky, making sure they have a diverse, vibrant, and inclusive role, not only in the community, but also in how they go about doing business, is key.

With a diverse team and an emphasis on inclusivity, they bring different perspectives to every single client relationship. “There is value in looking at things from different points of view,” explains Janet. “We believe that our team’s diversity of thought and experience not only brings a deeper, richer perspective to every conversation we have, it also means there is very little in the way of financial issues that someone on our team has not seen or dealt with before,” she adds.

Nestled within a state that ranks the highest for protecting LGBTQ rights ([thestreet.com 2023](https://www.thestreet.com/2023/01/10/california-lgbtq-rights/)), Palm Springs’ population is “a melting pot of individuals from around the country,” says David. In addition to acquiring a reputation as the “Playground for Presidents” and as home to many Hollywood elites, Palm Springs’ growth continues to be remarkable. “This is a both a retirement community and also a second home community.”

“Palm Springs diversity makes it quite special,” says Janet. “In any setting, when you have people that are providing a service who know the experiences of the people they're providing the service to, it's very helpful,” Janet says. Janet is a member of the LGBTQ+ community and recognizes the importance of LGBTQ+ representation in the firm. From participating in the Palm Springs Pride Parade to sponsoring the Harvey Milk Diversity Breakfast, this team makes sure that they match Morgan Stanley’s commitment to diversity, inclusion and being a leader in the LGBTQ+ business community. “We're very active in our volunteerism here in the desert,” David explains. “It’s about doing the right thing for the right reason.”

<https://advisor.morganstanley.com/the-relationship-group>