

Morgan Stanley

Contact: Mr. Eric Carpenter: (617) 589-3373
eric.carpenter@morganstanley.com

The Pathak Group at Morgan Stanley

Raj Pathak Speaks at Invesco Rainmaker Event

Boston, MA (May 2024) – The Pathak Group at Morgan Stanley recently announced that **Raj Pathak**, Managing Director Wealth Management, served on a speaker’s panel at the Invesco Rainmaker Event in New York City.

The event was designed to spotlight experienced advisors who shared best practices on cultivating and developing new business relationships. To kick things off, participants attended the ceremonial ringing of the Nasdaq opening bell. Afterward, the program began with a fireside chat featuring **Nelson Gaertner**, Northeast Regional Director, Morgan Stanley and **Sterling Shea**, Head of Practice Strategy & FAA Training at the firm. Next came a series of presentations and panel discussions, which covered topics that included marketing, branding, and leveraging firm talent.

Mr. Pathak sat on a panel and shared his insights into developing professional relationships with influencers and generating referrals. The event concluded with closing remarks by **Brian Hartigan**, Global Head of ETFs, **Invesco**

“I appreciated being invited as a panel speaker,” **Mr. Pathak** said. “The Nasdaq bellringing got things off to an energetic start, and the perspectives shared and discussed during the program will be helpful in enhancing our ongoing practice management and growth plan.”

Raj Pathak, Managing Director Wealth Management, has been with Morgan Stanley for over twenty-five years and now serves a limited number of clients who have entrusted him with over \$1.9 billion in assets as of December 2023. He uses a consultative process to gain a detailed understanding of clients’ deepest values and goals, and provides customized recommendations designed to address each client’s unique needs and goals beyond simply investments. For more information, please contact the Pathak Group at (617) 589-3373 or visit www.morganstanleyfa.com/pathakgroup.