



The Benefits of a Qualified Retirement Plan for Business Owners

If you are a sole proprietor or solo business owner, you may not realize that there is a retirement savings program designed for individuals like you. You may work full-time for your own corporation, or perhaps you are a consultant or independent contractor earning self-employment income. In work environments like these, you oversee your own retirement planning. A market-based qualified retirement plan may be a way for you to access savings benefits enjoyed by employees working in larger companies but designed to fit the needs of an individual entrepreneur without employees, or a small team.

Overview

Morgan Stanley offers qualified retirement plan solutions for small business owners or individuals saving for retirement. Our solutions are brokerage accounts designed to hold assets of tax-qualified employee benefit plans that may be subject to the Employee Retirement Income Security Act of 1974 (ERISA). Such brokerage accounts will be maintained by Morgan Stanley as defined in the terms and conditions of your agreement with us. Our solutions also use a “subaccount” feature to allow for separate brokerage accounts for each participant as your company grows.



Benefits

There are numerous reasons why opening a qualified retirement plan may be an attractive option:

Attractive employee benefit.

Small business owners may set up a business retirement plan to compete with larger businesses for quality employees, should they decide to expand and add staff. This popular and highly visible employee benefit can help attract and retain the employees you need to succeed in today's competitive business environment.

A wide variety of investment options are available.

One of the most enticing aspects of opening a brokerage account is the flexibility with which you can begin investing. You can build a diverse investment portfolio in which to buy and sell stocks, exchange-traded funds (ETFs), mutual funds, and other securities.

No income requirements and flexible contributions.

The plan sponsor and/or trustee is responsible for determining the contribution amount to the plan in accordance with the contribution limits set by the IRS each year.

Tax-deferred growth.

Plan assets compound tax-deferred until distributed at retirement.

Potential tax credits.

Small employers may receive a tax credit for starting a retirement plan.



Let Morgan Stanley Work with You

No matter what type of retirement solution you choose, it's important to talk to a financial professional as well as consult with legal and tax advisors to discuss which plan makes the most sense for your business, now and as it continues to grow. Morgan Stanley at Work offers qualified retirement plan solutions. Your Financial Advisor can discuss your company and personal financial planning goals to help you determine the best fit for your specific needs.

Disclosures:

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