

Compiling a full financial picture — that takes both your life goals and your life stage into consideration — is the starting point to a meaningful goals-based retirement analysis.

# **Personal Information**

CLIENT		CO-CLIENT		
Name Employment Income				
Date of Birth State of Residence				

## **Retirement Age**

CLIENT	CO-CLIENT
At what age	
would you like	
to retire?	

### **Retirement Lifestyle**

How much do you need to live comfortably in retirement?
Essential Expenses (per year): \$ (For example, housing, food and health care)
Discretionary Expenses (per year): \$ (For example, travel and hobbies)

### **Financial Resources & Savings**

How much have you saved for retirement? (Include bank and savings accounts, taxable and non-taxable accounts, IRAs, 401(k)s, 403(b)s—held at Morgan Stanley and elsewhere)

Taxable: \$
(For example, savings and brokerage accounts)
Tax Free: \$
(For example, Roth IRA)
Tax Deferred: \$ (For example, 401(k), IRA)
Additional Savings (per year): \$
(Amount you plan to save yearly at Morgan Stanley
and elsewhere toward retirement)

#### **Social Security**

You can begin receiving Social Security retirement benefits any time between age 62 and age 70 or later. However, if you start benefits prior to your Full Retirement Age (FRA), your benefits will be reduced. After reaching your FRA until age 70, your benefits may increase. There is no additional benefit increase after age 70, even if you continue to delay taking benefits. See SSA.gov for information on Social Security benefits.

Are you currently	CLIENT	CO-CLIENT	
receiving benefits?	□ Yes □ No	□ Yes □ No	
If you are currently receiving benefits, please enter the annual amount and age you started receiving benefits	\$ Starting Age		
If you are not currently			
receiving benefits, we can estimate them for you, if you	☐ At Retirement	☐ At Retirement	
tell us when you'd like your	☐ At Full Eligibility	$\hfill \Box$ At Full Eligibility	
benefits to begin	☐ At Age	☐ At Age	

# Other Income & Expenses (Per Year)

Include other applicable income for you and the co-client, including pension income, alimony, investment income, rental properties. Examples of expenses include health care, travel and college tuition.

INCOME	AMOUNT (\$)	OWNER I	NAME S	START YEAR	END YEAR
EXPENSES	AMOUNT (\$)	OWNER NAME	START YEAR	END YEAR	ESSENTIAL OR DISCRETIONARY (Enter E or D)
Notes					