Morgan Stanley

WEALTH MANAGEMENT



International Discretionary Strategy

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1Q | 2025

Overview:

Our International Discretionary Strategy is designed to compliment our main US strategies with investment opportunities outside of US large cap stocks. The strategy invests in International and Emerging Markets through a combination of stocks, ADRs (American Depository Receipts), actively managed mutual funds, and passive ETFs. The strategy is actively managed and makes tactical changes based on company fundamentals and overall market conditions.

Why Invest in these Stocks: (Market data sourced from Thomson Reuters*)

International stocks allow investors to invest in companies outside of the US and account for ~2/3rds of all the stocks available. Many of the products and services commonplace throughout the United States are produced by International companies including items such as KitKats (Nestle, Switzerland) and PlayStation (Sony, Japan). US equities have seen a decade of outperformance versus international equities as US earnings growth have outpaced the rest of the world. However, US and non-US performance has been cyclical. While US stock valuations aren't extended as they were at the peak of the dot-com rally, we are deep into the US cycle, and it may now be that the best-in-class opportunities with attractive growth exist beyond the US. For long-term investors, now could be a compelling entry point to add an international allocation to a well-diversified portfolio.

Emerging Markets are country's that are progressing toward becoming more advanced economies and include China, India, Russia, and Brazil as well as many nations throughout Eastern Europe, Asia, Africa, and Latin America. These Emerging Markets are projected to become the main source of economic activity over the next 10 years; however, investors remain largely under invested in Emerging Markets. This underinvestment is likely to correct over the next decade as the emerging world becomes the main source of global economic activity, representing a tremendous long term growth opportunity for investors. That said, investors in Emerging Markets must be prepared to handle high levels of volatility over many years. As an example of this volatility, emerging markets went from the best performing asset class in 2017 to the worst in 2018.

Portfolio Characteristics

Benchmark	MSCI ACWI Ex USA
Capitalization	Multi
Style	Multi
Holdings	18*
AUM	\$1.4 MM*
Current Yield	2.07%*

Suitable For

- Investors seeking long term capital appreciation.
- Investors who have a longtime horizon, at least 5 years or more.
- Investors who can handle high volatility and afford loss of principal.

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Portfolio Stock Holdings*

Company	Ticker	Sector	Subsector	Headquarters
ACCENTURE PLC (IRELAND)	ACN	Information Technology	Business Support Services	Dublin, Ireland
AIRBUS SE	EADSY	Industrials	Aerospace	Leiden, Netherlands
ASML HOLDING NV NY REG SHS	ASML	Information Technology	Technology Equipment	Veldhoven, Netherlands
ASTRAZENECA P L C ADS	AZN	Health Care	Pharmaceuticals	Cambridge, United Kingdom
EATON CORP PLC (IRELAND)	ETN	Industrials	Electrical Components	Dublin, Ireland
GLOBAL X MSCI ARGENTINA ETF	ARGT	Argentina	Core	New York, NY
INFOSYS LIMITED ADS	INFY	Information Technology	Computer Services	Bangalore, India
ISHARES MSCI INDIA ETF	INDA	India	Core	New York, NY
ISHARES MSCI JAPAN ETF	EWJ	Japan	Core	New York, NY
KRANESHARES CSI CHINA INTERNET ETF	KWEB	China	Core	New York, NY
LULULEMON ATHLETICA INC	LULU	Consumer Discretionary	Clothing & Accessories	Vancover, Canada
MERCADOLIBRE INC	MELI	Consumer Discretionary	Consumer Services	Montevideo, Uruguay
SAP SE ADS	SAP	Information Technology	Computer Software	Walldorf, Germany
SONY GROUP CORPORATION ADR	SONY	Consumer Discretionary	Electronic	Tokyo, Japan
SPDR PORTFOLIO DEVELOPED WORLD EX-US	SPDW	Developed Markets	Core	New York, NY
SPDR PORTFOLIO EMERGING MARKETS ETF	SPEM	Emerging Markets	Core	New York, NY
TAIWAN SEMICONDUCTOR MFG CO ADS	TSM	Information Technology	Semiconductors	Hsinchu, Taiwan
TOTALENERGIES SE ADS	TTE	Energy	Integrated Oil and Gas	Paris, France

Sample Holdings within the model portfolio as of January 6th, 2025. These sample holdings are for informational purposes only and should not be deemed to be a recommendation to purchase or sell the securities mentioned. There are no guarantees that any securities mentioned will be held in a client's account. It should not be assumed that the securities transactions or holdings discussed were or will be profitable. Data are indicative only as of the given date. Holdings will fluctuate, and no assurance can be given that an actual portfolio will be able to obtain the same attributes. Please see additional importation at the end of this report.





* As of January 6th, 2025

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Disclosures & Disclaimers

- Investors should carefully consider the investment objectives and risks as well as charges and expenses of exchange traded funds (ETFs) before investing. To obtain a prospectus, contact your Financial Advisor or visit the fund company's website. The prospectus contains this and other important information about the ETFs. Read the prospectus carefully before investing.
- This material is intended only for clients and prospective clients of the Portfolio Management program. It has been prepared solely for informational purposes only and is not an offer to buy or sell or a solicitation of any offer to buy or sell any security or other financial instrument, or to participate in any trading strategy.
- Material in this presentation has been obtained from sources that we believe to be reliable, but we do not guarantee its accuracy, completeness or timeliness. Third party data providers make no warranties or representations relating to the accuracy, completeness or timeliness of the data they provide and are not liable for any damages relating to this data.
- Holdings are subject to change daily, so any securities discussed in this profile may or may not be included in your account if you
 invest in this investment strategy. Do not assume that any holdings mentioned were, or will be, profitable.
- Sample Holdings consist of the top issues in each sector within the model portfolio as of January 6th, 2025. These sample holdings are for informational purposes only and should not be deemed to be a recommendation to purchase or sell the securities mentioned. There are no guarantees that any securities mentioned will be held in a client's account. It should not be assumed that the securities transactions or holdings discussed were or will be profitable. Data are indicative only as of the given date. Holdings will fluctuate, and no assurance can be given that an actual portfolio will be able to obtain the same attributes.
- · Please contact your Financial Advisor for a complete listing of all transactions that occurred during the last twelve months.
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- There is no guarantee that this investment strategy will work under all market conditions.
- · Past performance of any security is not a guarantee of future performance.
- The performance, holdings, sector weightings, portfolio traits and other data for an actual account may differ from that in this material due to various factors including the size of an account, cash flows within an account, and restrictions on an account.
- Top holdings, sector allocation, portfolio statistics and credit quality are based on the recommended portfolio for new investors as of the date specified. Holdings lists indicate the largest security holdings by allocation weight as of the specified date. Other data in this material is believed to be accurate as of the date this material was prepared unless stated otherwise. Data in this material may be calculated by Morgan Stanley or by third party providers licensed by the Financial Advisors or Morgan Stanley.
- S&P 500 Index is an unmanaged, market value-weighted index of 500 stocks generally representative of the broad stock market. An investment cannot be made directly in a market index.
- The MSCI ACWI Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. The MSCI ACWI consists of 44 country indices comprising 23 developed and 21 emerging market country indices. The developed market country indices included are: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, the United Kingdom and the United States. The emerging market country indices included are: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Greece, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Peru, Philippines, Poland, Russia, South Africa, Taiwan, Thailand, and Turkey. An investment cannot be made directly in a market index
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