### Morgan Stanley

## **INVESTING WITH IMPACT**

Create Positive Impact Aligned With Your Values



## An End-to-End Process to Discover and Implement Your Unique Impact Goals

Four out of five individual investors are interested in sustainable investing.<sup>1</sup>







## Impact Goal Discovery

Discover your unique impact goals and priorities through meaningful conversations with your Financial Advisor using Morgan Stanley Impact Quotient® (Morgan Stanley IQ®).

## Innovative Products and Solutions

Our Investment and Operational Due Diligence is performed by a 70+ manager analysis team, who assess impact through our proprietary framework and scoring tools including Impact Signal and DEI Signal.

## Impact Reporting and Monitoring

Work with your Financial Advisor to evaluate how well your portfolio is aligned with your unique impact goals through real-time analysis from Morgan Stanley IQ®.

## Our Proprietary Investing With Impact Framework

The three I's of "Impact" represent the range of customizable approaches investors can pursue across asset classes to maximize positive impact.

### **Intentionality** Influence Inclusion\* • Diverse Firm Ownership Intentional investment process that Influence companies in your portfolio seeks to generate market-rate by utilizing asset managers that exhibit Diverse Representation Across Investment Professionals financial returns alongside positive active ownership such as voting proxies, social and environmental impact in participating or leading corporate dialogue one or more of the following ways: and filing resolutions Influence the industry through · Restriction Screening market-building initiatives by joining Environmental, Social and affiliates, associations and adopting Governance (ESG) Integration leading global frameworks Thematic Solutions

\*Inclusion defined as diverse asset manager ownership and/or diverse portfolio manager representation. Morgan Stanley's Global Investment Management Analysis (GIMA) team, defines diverse asset managers as those with 50% or greater ownership by women or racial/ethnic diverse individuals. This definition aligns with the U.S. Equal Employment Opportunity Commission categories and includes: Hispanic or Latino, Black or African American, Asian, American Indian or Alaska Native, Or Native Hawaiian or other Pacific Islander. Diverse representation is defined as 50% or greater female named portfolio managers, as reported by the asset manager.

## A Comprehensive Suite of Products and Solutions

Investing with Impact is customizable to fit your varied needs, allowing both targeted allocation and full integration of impact objectives into an account of any size.

Public Equity and Fixed Income				Private Markets
215+ Third-Party Investments	15+ Investing With Impact Portfolio Solutions	Sustainable Capital Market Solutions	Single-Stock Insights	Alternative Investments
<ul> <li>Exchange Traded Funds (ETFs)</li> <li>Mutual Funds (MFs)</li> <li>Separately Managed Accounts (SMAs)</li> <li>Unit Investment Trust (UITs)</li> </ul>	<ul> <li>\$5k min. Morgan Stanley Access Investing</li> <li>\$10k min. Impact Portfolios</li> <li>\$50k min. Impact Solutions</li> <li>\$250k min. Diversity Portfolios</li> <li>Custom Solutions/ Outsourced Custom Investment Officers</li> <li>MS GIFT Donor-Advised Fund</li> </ul>	<ul> <li>Green, Blue, Sustainability and Social Bonds</li> <li>Sustainable Structured Products</li> </ul>	<ul> <li>Morgan Stanley and Co. Sustainability Research</li> <li>Capital Markets Desk</li> </ul>	<ul> <li>Venture Capital,         Private Equity,         Private Credit and         Real Assets</li> <li>Hedge Funds</li> <li>Custom Impact with         Morgan Stanley         Investment Management         Alternative         Investment Partners</li> </ul>

# Impact Reporting Through Morgan Stanley Impact Quotient®

Our patented and award-winning application<sup>2</sup> delivers real-time assessment of any investment portfolio's alignment with over 100 environmental and social impact objectives.

### PRIORITIZE IMPACT GOALS WITH YOUR FINANCIAL ADVISOR



Broad-Based Sustainability



Faith-Based Investing



Circular Economy



Gender Lens



Climate Action



Health and Wellness



Conservation and Biodiversity



Improving Lives



Diversity, Equity and Inclusion



Inclusive Workplace

### Driving Impact at Scale For Over a Decade

### **INVESTING WITH IMPACT PLATFORM HIGHLIGHTS**

Morgan Stanley announces launch of Investing with Impact Platform across Wealth Management

First Investing with Impact firm discretionary portfolios launched

Impact pools in Morgan Stanley Global Impact Funding Trust (donor - advised fund) created

2009 2012 2013 2014 2015 2016

Morgan Stanley Global Sustainable Finance Group created

Morgan Stanley Research forms Sustainability Group Morgan Stanley launches Institute for Sustainable Investing

First class of Sustainable Investing Fellowship announced

Morgan Stanley partners with Kellogg to launch the Sustainable **Investing Challenge** 

Firm issues inaugural Morgan Stanley Green Bond

FIRM-LEVEL STRATEGY AND ACTIVITIES UNDERSCORE **OUR LEADING WEALTH MANAGEMENT CAPABILITIES** 

### **AFFILIATES AND PARTNERS**

























### **INVESTING WITH IMPACT PLATFORM HIGHLIGHTS**

**Impact Solutions** Separately Managed Account (SMA) Portfolios launched

Morgan Stanley Access Investing \$5K digital investing platform created

Investing with Impact assets reach surpassing goal

Investing with Impact Director designation created to recognize elite practitioners

### **Morgan Stanley** IO® launched:

impact reporting application awarded best new sustainable investing tool by Money Management Institute

\$10K minimum Investing with Impact portfolios launched

Global Investment Manager Analysis forms Diversity and Inclusion Investment Office

Impact and DEI Signal manager scoring tools launched

Investing with Impact celebrates its 10th Anniversary assets reach \$70BN

2017 2018 2019 2020 2021 2022

Morgan Stanley names Wall Street's first Chief Sustainability Officer

Morgan Stanley Commits to Carbon Neutrality by 2022

Morgan Stanley Investment Management closes first Global Impact Fund (AIP Integro)

Morgan Stanley announces first-of-its-kind Plastic Waste Resolution and commitment to prevent 50MM metric tons of plastic waste

Morgan Stanley creates the Institute for Inclusion

First Wall Street firm to commit to net-zero financed emissions

Firm issues \$1BN Morgan Stanley Social Bond

Morgan Stanley named Best Bank for Sustainable Finance. North America by Euromoney

Morgan Stanley becomes a founding member of the Net Zero Banking Alliance

Morgan Stanley announces a \$1TN Sustainable Finance target by 2030

Morgan Stanley Investment Management closes acquisition of Eaton Vance including Calvert Research and Management

Morgan Stanley named Best Bank for Sustainable Finance, **ESG Investing Awards** 

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# For more information regarding Investing with Impact, please contact your Morgan Stanley Financial Advisor or visit morganstanley.com/impactinvesting







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 $^{\rm 1}$  Morgan Stanley Institute for Sustainable Investing (2021), "Sustainable Signals: Individual Investors and the COVID-19 Pandemic".

 $^{\rm 2}$  Morgan Stanley press release, Morgan Stanley Exceeds 5-Year Impact Investing Asset Goal. September 2018.

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Private Funds (which include hedge funds and private equity funds) often engage in speculative investment techniques and are only suitable for long-term, qualified investors. Investors could lose all or a substantial amount of their investment. They are generally illiquid, not tax-efficient and have higher fees than many traditional investments.

Investing in the market entails the risk of market volatility. The value of all types of investments may increase or decrease over varying time periods. Fixed Income investing entails credit risks and interest rate risks. When interest rates rise, bond prices generally fall.

The returns on a portfolio consisting primarily of sustainable investments may be lower or higher than a portfolio that is more diversified or where decisions are based solely on investment considerations. Because sustainability criteria exclude some investments, investors may not be able to take advantage of the same opportunities or market trends as investors that do not use such criteria.

An investment in an exchange-traded fund involves risks similar to those of investing in a broadly based portfolio of equity securities traded on an exchange in the relevant securities market, such as market fluctuations caused by such factors as economic and political developments, changes in interest rates and perceived trends in stock prices. The investment return and principal value of ETF investments will fluctuate so that an investor's ETF shares, if or when sold, may be worth more or less than the original cost. A Morgan Stanley Access Investing ("Morgan Stanley ACCESS INVESTING") account is a discretionary investment advisory account. Morgan Stanley is responsible for implementing the model portfolio asset

allocations in your Morgan Stanley ACCESS INVESTING account, as well as any reasonable restrictions you may impose. Please refer to the Morgan Stanley ACCESS INVESTING Program ADV Brochure for further information.

The Global Investment Committee is a group of seasoned investment professionals who meet regularly to discuss the global economy and markets. The committee determines the investment outlook that guides our advice to clients. They continually monitor developing economic and market conditions, review tactical outlooks and recommend model portfolio weightings, as well as produce a suite of strategy, analysis, commentary, portfolio positioning suggestions and other reports and broadcasts.

The Morgan Stanley Global Impact Funding Trust, Inc. ("MS GIFT, Inc.") is an organization described in Section 501(c)(3) of the Internal Revenue Code of 1986, as amended. MS Global Impact Funding Trust ("MS GIFT") is a donor-advised fund. Morgan Stanley Smith Barney LLC provides investment management and administrative services to MS GIFT. The Donor Circular & Disclosure Statement describes the risks, fees and expenses associated with establishing and maintaining an MS GIFT account. Read it carefully before contributing.

Investors should carefully consider the investment objectives and risks as well as charges and expenses of a mutual fund/exchange-traded fund before investing. To obtain a prospectus, contact your Financial Advisor or visit the fund company's website. The prospectus contains this and other information about the mutual fund/exchange-traded fund. Read the prospectus carefully before investing.

The Morgan Stanley Impact Quotient® report is an assessment of an investor's portfolio (or subset thereof) utilizing various environmental, social and governance (ESG) factors. The metrics included in the report are based on key topic areas for sustainable and impact investing. Assessment of the investor's portfolio alignment with ESG factors, established by Morgan Stanley, is evaluated based on available data and expertise from MSCI ESG Research, ISS-ESG, Fossil Free Indexes and Equileap.

The Morgan Stanley Impact Quotient report does not represent Morgan Stanley's view of any individual fund or security, is not a judgment on any company's commitment to sustainability issues and is provided for informational purposes only. The report is not a "research report" as defined by FINRA Rules 2241 and 2242. It is not prepared by the Research Departments of Morgan Stanley Smith Barney LLC or Morgan Stanley & Co. LLC or its affiliates.

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