

BARRON'S

WEALTH & ASSET MANAGEMENT GROUP

MAY 11, 2026

THE TOP
100
INSTITUTIONAL
CONSULTING
TEAMS



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2026 Top 100 Institutional Consulting Teams

Our annual ranking of teams that specialize in advising companies and large organizations, such as pension funds and university endowments. The ranking is based on quantitative and qualitative measures, including teams' assets under management, their revenue, and their regulatory records.

Rank 2026	Team	Firm	Location	Principal(s)	Team IC Assets (\$bil)
71	Graystone Consulting, The Kelliher Corbett Group	Morgan Stanley	Norwell, Mass.	Stephen Kelliher, Jack Corbett, Joseph McLaughlin	4.8

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5X BARRON'S TOP 100 INSTITUTIONAL CONSULTING TEAMS (2022-2026)

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Barron's Top 100 Institutional Consulting Teams ranking recognizes the Nation's top teams who specialize in investing for large organizations, including unions, pension plans, university endowments, charitable foundations, non-profit organizations, and more.

Graystone Consulting

from Morgan Stanley

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2022-2026 Barron's Top 100 Institutional Consulting Teams (formerly referred to as Barron's Top 50 Institutional Consulting Teams, Barron's Top 50 Institutional Consultants, Barron's Top 30 Institutional Consultants))

Source: Barrons.com (April 2022-2026). Barron's Top 100 Institutional Consulting Teams ranking awarded in 2022-2026. Each ranking was determined based on an evaluation process conducted by Barron's which concluded in December of the previous year the award was issued having commenced in December of the year before that. Neither Morgan Stanley Smith Barney LLC nor its Financial Advisors or Private Wealth Advisors paid a fee to Barron's to obtain or use the ranking. This ranking is based on in-person and telephone due diligence meetings to evaluate each advisor qualitatively, a major component of a ranking algorithm that includes client retention, industry experience, review of compliance records, firm nominations, and quantitative criteria, including assets under management and revenue generated for their firms. Investment performance is not a criterion. Rankings are based on the opinions of Barron's and this ranking may not be representative of any one client's experience. This ranking is not indicative of the Financial Advisor's future performance. Morgan Stanley Smith Barney LLC is not affiliated with Barron's.

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