

RThoughts – Market Update – February 27, 2020

This week global equity markets have been experiencing significant volatility in the wake of the spreading pandemic Coronavirus which has now captured the concern of investors.

As of this writing U.S. equity markets as measured by the S&P 500 index and the Dow Jones Industrial Average have declined from their recent highs approximately 11.00% (high of 3393) and 11.50% (high of 29,568) respectively. (1) This decline has been swift and violent as these markets were experiencing all-time highs just a couple short weeks ago.

As stewards of clients' investment capital we are in the business of identifying and pricing risk in the securities markets. For this reason we have been preparing for this increased volatility for several months now and have continued to lower the risk profile across accounts by increasing cash levels and other measures – even before this recent bout of anxiety regarding the Coronavirus has surfaced.

This is not the first time markets around the world have dealt with the uncertainties from a potential pandemic virus. As a point of comparison, over a 38-day trading period during the height of the SARS virus back in 2003, the S&P 500 index fell by 12.8%. During the Zika virus, which occurred at the end of 2015 and into 2016 the market fell by 12.9%. (2)

We entered the year with higher than normal defensive characteristics in the tactical accounts we manage on your behalf. This was manifested with higher cash balances and lower net equity exposure. Earlier this week in our tactical equity strategies we have added to our already existing position in gold and continued to lower our overall net equity percentages to the U.S. markets.

We view the Coronavirus as an exogenous event – one which derived externally from the United States - and as such it was almost impossible to anticipate. Its' impact – both here and outside the U.S. – are at present unknown and therefore adding a tremendous amount of uncertainty and angst to equity markets all over the globe.

Our strategy in times like these is to continue to monitor the events and adapt the portfolios accordingly to the facts as we interpret them.

Irrespective of the virus we have been concerned for several months now with the valuations and the narrowing of the market (a limited number of companies participating in the market returns) as well as the overall “euphoric” attitude of market participants.

Also on our list of concerns is an “inverted yield curve” (2 year U.S. Treasury interest rates HIGHER than 10 year Treasury interest rates). Inverted yield curves at times in the past have been harbingers of potential recessions 6 to 24 months in the future. (2)

Adding to our market concerns at present is the selling by Corporate Insiders who have recently been selling their internal companies' holdings with more than 4.5 sells to every buy. (3) In our opinion this level of selling is indicative of these executives' opinion of a heightened valuation of their company shares.

All of these concerns have been reflected in our portfolio composition prior to entering this period of heightened volatility.

For greater explanation and color on our outlook on these issues please find the link to our latest newsletter – [RThoughts Winter 2020](#) – which was penned in mid-January.

In summary, we entered 2020 with a generally defensive stance and this has proved to be somewhat prescient as we have entered this period of heightened volatility and uncertainty. We also must remember that while performance is no guarantee of future results, 10% to 15% corrections are historically commonplace throughout the history of the U.S. equity markets.

As we detailed in the winter edition of RThoughts, “over the past three years the S&P 500 Index has experienced only 6 individual months of negative returns.....Six negative months out of 36 is evidence of below average volatility within the U.S. equity markets.” (4)

Moving forward we will continue to adhere to our disciplines and strategies and will adjust the “dimmer switch of risk” accordingly based on the principles of supply/demand and relative strength.

As always if you have any concerns or questions please feel free to reach out to one of us.

“The crime is not being unable to predict something. The crime is thinking that you are able to predict something.” Billy Beane, Moneyball.

The Diamond Peak Group at Morgan Stanley

Written February 27, 2020

Jim Kniffin CPM®

Branch Manager, Senior Vice President, Portfolio Management Director, Financial Advisor

503.588.5741 | NMLS #1262143

Scott Bigham, CFP®

First Vice President, Portfolio Management Director, Financial Advisor

503.588.5726 | NMLS #1274637

John Sipple, CFP®

First Vice President, Portfolio Management Director, Financial Advisor

503.588.5705 | NMLS #1261821

William Stabler

Vice President, Portfolio Manager, Financial Advisor

503.588.5744 | NMLS #1282844

4582 SE Commercial Street, Suite 200
Salem, OR 97302

Sources and Footnotes

- (1) Thomson One Market Monitor – February 27, 2020.
- (2) First Trust Advisors – “Time to Fear the Coronavirus?” – February 25, 2020.
- (3) Cypress Capital, Market Outlook, Mark T. Dodson, CFA – February 21, 2020.
- (4) Policy Based Investing – January 6, 2020.

Disclaimers

This material does not provide individually tailored investment advice. It has been prepared without regard to the individual financial circumstances and objectives of persons who receive it. The strategies and/or investments discussed in this material may not be suitable for all investors. Morgan Stanley Wealth Management recommends that investors independently evaluate particular investments and strategies, and encourages investors to seek the advice of a Financial Advisor. The appropriateness of a particular investment or strategy will depend on an investor’s individual circumstances and objectives.

Investing in commodities entails significant risks. Commodity prices may be affected by a variety of factors at any time, including but not limited to, (i) changes in supply and demand relationships, (ii) governmental programs and policies, (iii) national and international political and economic events, war and terrorist events, (iv) changes in interest and exchange rates, (v) trading activities in commodities and related contracts, (vi) pestilence, technological change and weather, and (vii) the price volatility of a commodity. In addition, the commodities markets are subject to temporary distortions or other disruptions due to various factors, including lack of liquidity, participation of speculators and government intervention.

The individuals mentioned as the Portfolio Management Team are Financial Advisors with Morgan Stanley participating in the Morgan Stanley Portfolio Management program. The Portfolio Management program is an investment advisory program in which the client’s Financial Advisor invests the client’s assets on a discretionary basis in a range of securities. The Portfolio Management program is described in the applicable Morgan Stanley ADV Part 2, available at www.morganstanley.com/ADV or from your Financial Advisor.

Tax laws are complex and subject to change. Morgan Stanley Smith Barney LLC (“Morgan Stanley”), its affiliates and Morgan Stanley Financial Advisors and Private Wealth Advisors do not provide tax or legal advice and are not “fiduciaries” (under ERISA, the Internal Revenue Code or otherwise) with respect to the services or activities described herein except as otherwise provided in writing by Morgan Stanley and/or as described at www.morganstanley.com/disclosures/dol. Individuals are encouraged to consult their tax and legal advisors (a) before establishing a retirement plan or account, and (b) regarding any potential tax, ERISA and related consequences of any investments made under such plan or account.

Past performance of any security is not a guarantee of future performance. There is no guarantee that this investment strategy will work under all market conditions. Holdings are subject to change daily, so any securities discussed in this profile may or may not be included in your account if you invest in this investment strategy. Do not assume that any holdings mentioned were, or will be, profitable.

The performance, holdings, sector weightings, portfolio traits and other data for an actual account may differ from that in this material due to various factors including the size of an account, cash flows within an account, and restrictions on an account.

The views expressed herein are those of the author and do not necessarily reflect the views of Morgan Stanley Wealth Management or its affiliates. All opinions are subject to change without notice. Neither the information provided nor any opinion expressed constitutes a solicitation for the purchase or sale of any security. Past performance is no guarantee of future results.

Information contained herein has been obtained from sources considered to be reliable, but we do not guarantee their accuracy or completeness.

Diversification does not assure a profit or protect against loss in a declining market. Dow Jones Industrial Average is a price-weighted index of the 30 "blue-chip" stocks and serves as a measure of the U.S. market, covering such diverse industries as financial services, technology, retail, entertainment and consumer goods. An investment cannot be made directly in a market index.

The Standard & Poor's (S&P) 500 Index tracks the performance of 500 widely held, large-capitalization US stocks. The Dow Jones Industrial Average is a price-weighted average of 30 blue-chip stocks that are generally the leaders in their industry. An investment cannot be made directly in a market index.

Morgan Stanley Smith Barney LLC. Member SIPC
CRC# 2971548 02/2020