

## at Morgan Stanley **Quarterly Video Series**

Group with any questions or comments. Watch Here

<u>Cardinal Directions - Our Thoughts</u>

May 2025 The past several weeks has brought renewed volatility to both equity and fixed income

markets, driven in part by the sudden unwinding of a popular hedge fund strategy known as the basis trade. This trade, which exploits the differences between Treasury

## administration. While we expect negotiations to remain intense, the easing of tariff

alongside new deregulation initiatives, may offer additional support for corporate earnings and investor sentiment. These measures could serve as a powerful catalyst for the next leg higher in equities. Despite recent market noise, the underlying economic picture remains solid. The labor market has held up well, and we see no signs of a meaningful downturn in employment that would signal an imminent recession. While volatility may persist in the near term, we expect it to abate as policy clarity improves and fundamentals reassert themselves.

**Exciting News** In 2023, the team's Executive Committee made a few lofty goals. One of those was to stay steadfast in our five-decade-long commitment to the greater Albuquerque

Scottsdale, Arizona. Both were natural extensions of our business where plenty of existing clients resided. Since then, we have been active to grow our presence in New

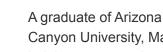
With that, the team is ecstatic to welcome Morgan Stanley Executive Director & Financial Advisor, Mark Fast, to the team. Please join us in welcoming Mark and his Scottsdale office colleagues, Maura Gill and Hunter Cruise, to The Compass Rose

A graduate of Arizona State University and Grand Canyon University, Mark's decades of experience will heighten our team's standard of care. Maura has been with Morgan Stanley for almost two

Rose Group at Morgan Stanley.

cats (Zoe, Daisy, and Honey). **Hunter** is new to the team but has been with Morgan Stanley for two years. Hunter is the newest Registered Client Service Associate with The Compass Rose Group, focusing heavily on increasing team operational efficiency and client care. With a strong sense of humor and upbeat attitude,

Next Portfolio Review" in your inbox, simply open the message and click the button "Send Meeting Request" to generate an email to our scheduling team. The email will prompt you to fill in relevant information including your name, preferred day of the week, preferred time of day, and preferred location (i.e., in-person, via Zoom, or by phone). Once you hit send, a service associate will follow-up with a few options that



throughout the Valley.

Mark has been a Financial Advisor with Morgan Stanley in the Scottsdale office for over thirty years, focusing on working with self-made entrepreneurs, corporate executives, and community leaders

decades and working with Mark for ten years. She is currently a Portfolio Associate here at The Compass

Originally from Cleveland, Ohio, Maura was drawn to

the warmer weather of the Valley. She enjoys traveling (especially scuba diving) and spending a relaxing day at home with a new book and her three

Hunter enjoys building relationships with clients,

enjoys tolerating the warmer Arizona weather.

Outside of the office, Hunter can be found spending time with his wife, Skyler, and their four-month-old son, Luke. Born and raised in Mesa, Arizona, Hunter

colleagues, and team partners.





provide efficient and effective levels of service to clients, including scheduling biannual

In case you have not seen it yet, we are sending out an email every six months inviting clients to schedule time with their primary advisor. When you see "Scheduling Your

Capital Market Indices (As of 4/30/25)

**Personal Notes: Chuck**: Very excited to have qualified and to have been invited to the Morgan Stanley Presidents Club conference in Phoenix, Arizona at the end of April. An opportunity to meet with peers from around the country and with upper management of Morgan Stanley. Updates were given on the state of the economy, markets, and the firm and it is always exciting to hear from the thought leaders of our company (some truly amazing individuals). Best part was to talk to other very accomplished and successful advisors from other areas and hear how they provide superior counsel and service to their clients. Always a great learning experience. **Jake**: I had a great birthday this month, celebrating with family and taking a trip to

Mark: As I enter my 31st year with Morgan Stanley, I begin a new chapter as a member of The Compass Rose Group. I am honored to be on the Team. My wife Kimberly and I had a great trip to Barcelona, Spain in March. We enjoyed the

still sometimes calls him sissy. I am thankful that they love each other and get along pretty well. Benjamin only has about a month left of Kindergarten. We are looking forward to summer break and to start camping again.<sup>2</sup> Website The Compass Rose Group at Morgan Stanley Login to your MSO Account **Charles Reardon** Managing Director, Wealth Advisor **Contact Charles** 

Mark B. Fast, CPM® Connect on LinkedIn

Lisa Obeji, CRPC®, QPFC

Contact Kenneth

**Contact Justin** 

advice", Morgan Stanley will not be considered a "fiduciary" under ERISA and/or the Code. For more information www.morganstanley.com/disclosures/dol. Tax laws are complex and subject to change. Morgan Stanley does not provide tax or legal advice. Individuals are encouraged to consult their tax and legal advisors (a) before establishing a Retirement Account, and (b) regarding any potential tax, ERISA and related consequences of any investments or other

This report contains forward looking statements and there can be no guarantees they will come to pass. The information and statistical data contained herein have been obtained from sources believed to be reliable but in no way are guaranteed by Morgan Stanley as to accuracy or completeness. There is no guarantee that the investments

Because of their narrow focus, sector investments tend to be more volatile than investments that diversify across many sectors and companies. The sole purpose of this material is to inform, and it in no way is intended to be an offer or solicitation to purchase or sell any security, other investment, or service, or to attract any funds or deposits. Investments mentioned may not be appropriate for all clients. Any product discussed herein may be purchased only after a client has carefully reviewed

considered the actual or desired investment objectives, goals, strategies, guidelines, or factual circumstances of any

Asset allocation and diversification do not guarantee a profit or protect against loss in a declining financial market. Morgan Stanley Smith Barney LLC ("Morgan Stanley"), its affiliates and Morgan Stanley Financial Advisors or Private Wealth Advisors do not provide tax or legal advice. Clients should consult their tax advisor for matters involving taxation and tax planning and their attorney for legal matters.

https://www.morganstanley.com/wealth-investmentsolutions/wmir-definitions. The Morgan Stanley Mobile App is currently available for iPhone® and iPad® from the App StoreSM and AndroidTM on Google PlayTM. Standard messaging and data rates from your provider may apply.

Executive Director, Financial Advisor, Senior Portfolio Management Director, Certified Portfolio Manager, Family Wealth Advisor **Contact Mark** 

Jake Tolk, CFA, CFP<sup>®</sup>, CRPC<sup>®</sup> **Connect on LinkedIn** 

Executive Director, Financial Advisor, Senior Portfolio Management Director, Alternative Investments Director, Family Wealth Director

Contact Jake

William Reardon Connect on LinkedIn

Alternative Investments Director Portfolio Management Director

**Contact Will** 

Thomas M. Batson, CFP® CIMA® Connect on LinkedIn

Financial Advisor

Contact Tom

**Connect on LinkedIn** 

Senior Vice President, Financial Advisor

Contact Lisa

Kenneth Montoya First Vice President. Financial Advisor

> **Robert Hoffman** Connect on LinkedIn

Vice President, Financial Advisor

**Contact Robert** 

Justin Medrano, CIMA® Connect on LinkedIn

Financial Advisor, Branch Manager

1.Written By Mark Fast Executive Director, Financial Advisor at The Compass Rose Group at Morgan Stanley 2. Written by Fallon Peace, Assistant Vice President, Wealth Management Associate at The Compass Rose Group at Pictured Above from Left to right: Thomas Batson (Financial Advisor), Jesse Casaus (Client Service Associate), Robert Hoffman (Financial Advisor), Fallon Peace (Portfolio Associate), Jake Tolk (Financial Advisor), Charles Reardon

Morgan Stanley Wealth Management president's Club members must meet a number of criteria including

Equity securities may fluctuate in response to news on companies, industries, market conditions and the general economic environment. Companies cannot assure or guarantee a certain rate of return or dividend yield; they can increase, decrease, or totally eliminate their dividends without notice.

Indices are unmanaged. An investor cannot invest directly in an index. They are shown for illustration purposes only

**Q1 Market Summary** With market volatility in the background, team in-house Portfolio Manager, Jake Tolk, and Alternative Investments Director, William Reardon, sat down to review the framework in which our team is analyzing the new administration, and discuss tariffs in more detail with some possible paths forward. Of course, please contact your primary Financial Advisor with The Compass Rose

futures and the underlying bonds, came under pressure after large tariff announcements. The disruption added to broader market unease and prompted a notable tariff policy shift away from the initial hardline stance from the current

Our base case remains constructive: we anticipate the stock market reaching new highs by year-end, supported by steady growth, accommodative policy, and a more favorable trade backdrop.

Mexico's capital and the Valley. Group!

**Scheduling Your Next Portfolio Review** The Compass Rose Group operations team is continuing to find solutions to help

portfolio review meetings.

meet your preferences.

**Market Moves** Click the link below to review the recent movements and current standings of the Capital Market Indices

see the Eagles at the Sphere. Amber is back home after completing an advanced Rolfing course, and we've enjoyed having Bella home from college for Easter. With spring in full swing, we're spending more time outdoors and planning some upcoming camping trips. Will: The Easter Bunny made an appearance at the Reardon household. Always fun to see the little ones find eggs and celebrate this special holiday. Rach and I are eating lots of left over chocolate from the festivities and enjoying the perfect weather.

culture, food, walking the streets, seeing Gaudi's Casa Ballo and Casa Mila, a guided tour of Montserrat Monastery, and getting lost inside the Picasso Museum. The highlight was exploring Sagrada Familia

**Fallon**: The end of last month we

celebrated Sienna's second birthday. She was so excited about her birthday. She even learned to sing the happy birthday song. She has finally started calling her brother by his name, most of the time. She

and the Towers.1

Senior Vice President, Financial Advisor,

(Financial Advisor), Will Reardon (Financial Advisor), JoAnn Trevino (Client Service Associate), Justin Medrano (Financial Advisor), Lisa Obeji (Financial Advisor), Kenneth Montoya (Financial Advisor). objectives.

The strategies and/or investments discussed in this material may not be appropriate for all investors. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and When Morgan Stanley Smith Barney LLC, its affiliates and Morgan Stanley Financial Advisors and Private Wealth Advisors (collectively, "Morgan Stanley") provide "investment advice" regarding a retirement or welfare benefit plan account, an individual retirement account or a Coverdell education savings account ("Retirement Account"), Morgan Stanley is a "fiduciary" as those terms are defined under the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), and/or the Internal Revenue Code of 1986 (the "Code"), as applicable. When Morgan Stanley provides investment education, takes orders on an unsolicited basis or otherwise does not provide "investment regarding Morgan Stanley's role with respect to a Retirement Account, please visit transactions made with respect to a Retirement Account.

performance, conduct and compliance standards, revenue, length of experience and assets under supervision. Club membership is no guarantee of future performance. The views expressed herein are those of the author and do not necessarily reflect the views of Morgan Stanley Wealth Management or its affiliates. All opinions are subject to change without notice. Neither the information provided nor any opinion expressed constitutes a solicitation for the purchase or sale of any security. Past performance is no guarantee of future results.

mentioned will be in each client's portfolio.

protect against loss in a declining market.

the offering memorandum and executed the subscription documents. Morgan Stanley Wealth Management has not investor in any fund(s). Before making any investment, each investor should carefully consider the risks associated with the investment, as discussed in the applicable offering memorandum, and make a determination based upon their own particular circumstances, that the investment is consistent with their investment objectives and risk Past performance is no guarantee of future results. Actual results may vary. Diversification does not assure a profit or

and do not show the performance of any specific investment. Reference to an index does not imply that the portfolio will achieve return, volatility or other results similar to the index. The composition of an index may not reflect the manner in which a portfolio is constructed in relation to expected or achieved returns, portfolio guidelines, restrictions, sectors, correlations, concentrations, volatility, or tracking error target, all of which are subject to change over time. For index, indicator and survey definitions referenced in this report please visit the following:

Morgan Stanley Smith Barney LLC. Member SIPC. [System will insert CRC number here]

threats could provide a tailwind for stocks in the coming months. Importantly, the worst of the basis trade fallout now seems behind us. As markets stabilize, attention is shifting to upcoming policy developments. An upcoming tax bill, community while growing in two strategic locations: Santa Fe, New Mexico and