## 10b5-1 Preset Diversification Program® ("PDP")

### What Is Rule 10b5-1?

- A Rule 10b5-1 PDP is a written trading plan, executed by a third-party, that
  can provide corporate insiders with an affirmative defense against claims of
  trading on inside information when selling their company stock
- In general, trading while aware of material nonpublic information (MNPI)
  may give rise to legal liability. Rule 10b5-1 permits trading in certain
  circumstances such as under a PDP where it is clear that the information
  was not a factor in the decision to trade
- Key requirements for affirmative defense:
  - 1) No MNPI when plan is adopted
  - 2) No influence over plan after signing; and
  - 3) Plan must be entered into in good faith and not to evade the rules

## **Key PDP Benefits**

- Provides an affirmative defense against potential claims of insider trading
- Access to public markets without regard to corporate blackout periods
- Facilitates the orderly disposition of shares by multiple company insiders
- Potentially mitigates investor concerns generally associated with insider sales
- Addresses the liquidity needs of each individual seller
- Reduces the risk associated with a concentrated equity position through diversification
- Encourages discipline during volatile market fluctuations

## Why Morgan Stanley?

Morgan Stanley's Executive Financial Services group ("EFS") is a dedicated team which specializes in helping corporate insiders effectively navigate the complex landscape of insider trading regulation and reporting

#### **DEDICATED SPECIALISTS**

- 15 person team exclusively dedicated to plan management and trading
- Separate desk structure allows for open discussion with your Financial Advisor, guards against perception of undue influence

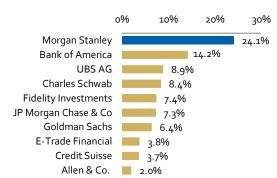
#### VALUABLE EXPERIENCE

- Over the past 15 years, MS has been ranked #1<sup>(1)</sup>
- 29.9% market share in 2019 (1)
- 34,600 plans executed for 1,800 Issuers

#### **UNRIVALED RESOURCES**

- Partnered with your Financial Advisor
- Proprietary plan management system
- Close coordination with Morgan Stanley Global Capital Markets and Legal Department

# 10b5-1 Market Share — 2005 through 2019 (1)



<sup>1</sup>.Reprinted with the permission of The Washington Service. 301-913-5100, www.washingtonservice.com. The Washington Service tracks insider trading information filed with the Securities and Exchange Commission. The above data is compiled by The Washington Service from Form 144 filings in the period from 2/1/2005 to 12/31/2019; ranking is based on aggregate data for this period. Data from the period 2/1/2005 to 5/31/2009 reflects the formerly separate businesses of the Global Wealth Management Group of Morgan Stanley & Co. LLC and the Smith Barney division of Citigroup Global Markets Inc. that now form Morgan Stanley Smith Barney LLC. This data also includes transactions from Morgan Stanley & Co. LLC. Information contained herein was obtained from sources believed reliable, but the accuracy and completeness thereof cannot be guaranteed. Information contained herein is subject to change.

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