

Team Member Spotlight: Kyle Cox

Tell us about your career before Morgan Stanley.

I spent nine years in New York City as an Equity Analyst and Portfolio Manager for a Hedge Fund. With an Economics degree and years working at a quantitative investment firm, I've always been a numbers guy. But the "entrepreneurial itch" and the desire to work closely with clients and their families, led me to wealth management. I joined Morgan Stanley in 2016 and it's been the best career move I've ever made.



Please tell us about yourself! Where are you from, where were you born and raised? Tell us about your family.

I'm a product of the Chicago suburbs (Hinsdale) who moved East to pitch for the baseball team at Trinity College in Hartford. After a decade in Manhattan, I traded the skyscrapers for the Boston suburbs to raise a family. I've been married to my wife, Jamie, for eleven years. We have eight-year-old twins, Charlotte and Jake, and a five-year-old daughter named Reese.



What do you like to do for fun?

We're a "travel with kids" family. We try our best to not let three kids under nine slow us down. Weekends are a blur of coaching youth sports and dinners with friends and neighbors. Personally, I'm usually chasing a golf ball with friends or kids, playing slow-pitch softball under the lights on weekdays, or participating in a local candlepin bowling league (yes, really).



Share a fun fact most people don't know.

I have a "perfect" record as a World Series of Poker tournament player. I entered a World Series of Poker event in Vegas in 2008 and finished in the money (top 10% of participants). It covered a few months of NYC rent back in the day. I haven't played in the event since, mostly because "1 for 1" sounds much better than "1 for 2."

What was your favorite summer job growing up?

Caddying at Hinsdale Golf Club in the Chicago suburbs from age 11 to 18. Beyond the swing tips, it was a masterclass in socializing with adults at a young age. My older brother eventually joined the club as a member, and I still feel like I am breaking the rules when I enter the clubhouse and not the caddy shack. It's quite fun to bump into the crankier members that frightened me as a 13-year-old. I can't help but find a way to bring up the \$8 tips they gave me 30 years ago.



What special memories did you make last year?

To celebrate my in-laws' 75th birthdays, we spent two weeks in the summer trekking through London and Paris with the whole family. I went in with some angst about the logistics of keeping grandparents and three young kids on the move for fourteen days straight. But it was a blast and everyone held up well with all the walking, even our 5-year-old. My wife and I were able to sneak away to the Wimbledon tennis tournament. One tip in case you go: we learned that patrons are allowed to bring their own bottles of champagne to the matches.



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