

Morgan Stanley

Monthly Musings

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The Benedict-McLoughlin Group @ Morgan Stanley

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In this Musings, I'll cover the following:

- While the long-term fundamentals continue to look promising, evidence is mounting that the mega cap tech stocks may simply be overvalued.
- Cash flow remains on sale in several areas of the global stock market.
- There may be a number of ways to take advantage of this value vs. growth discrepancy.

The AI theme remains the main driver of stock market returns, particularly for the mega-cap names. The S&P 500 had a strong 2024, largely driven by the biggest of the big. In fact, the 3 largest companies by market capitalization are now collectively valued at over \$10 trillion (Yes, around \$3.4 trillion each) as of 1/23/25.¹ As a frame of reference, here are some stats:

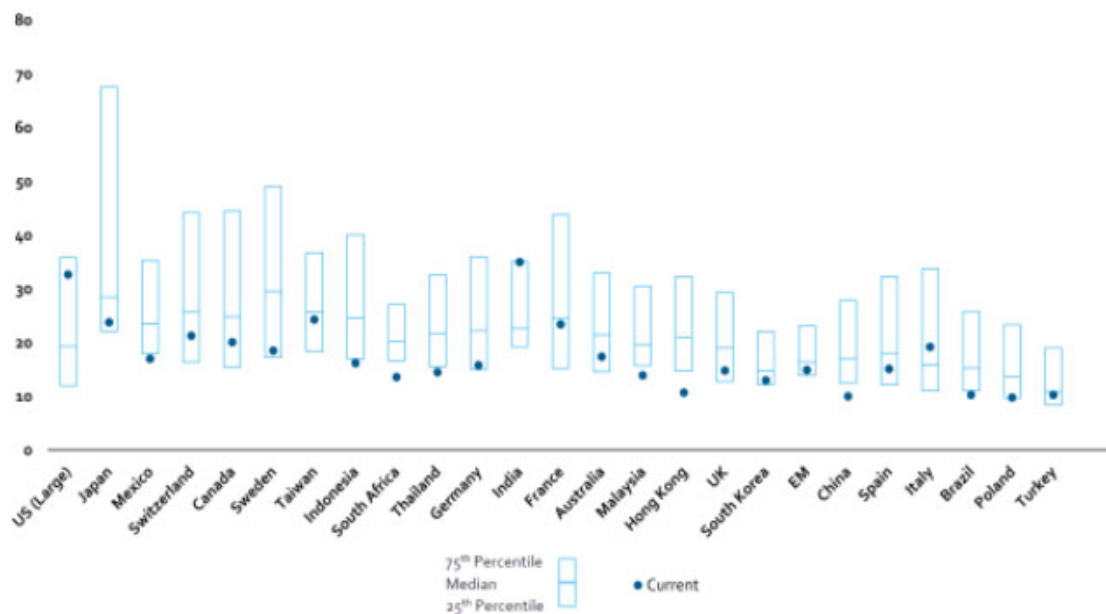
- The entire S&P 500 was valued at \$10 trillion just over a decade ago. It took the “entire” “Magnificent 7” to add up to \$10 trillion about a year ago (February 2024...then we only needed the top 3 to add up to \$10 trillion starting in July 2024).²
- The entire Chinese economy and stock market capitalization is approximately \$18 trillion and \$12 trillion, respectively.^{3,4} (For reference, the same numbers for the U.S. are approximately \$28 trillion and \$62 trillion, respectively⁵).

- Using a 13% discount rate, \$800 billion of free cash that would grow 5% per year in perpetuity (i.e., a reasonable terminal growth rate) would give a \$10 trillion current valuation. The 3 largest companies have generated \$253 of free cash flow over the last 12 months...pretty darn good...but, not even close to what their valuations are implying.⁶ The #'s just don't pencil out, in my opinion.

Due to the significant outperformance and resulting valuations, these mega caps dominate the weighting of the S&P 500 and make the entire S&P 500 look overvalued both on an absolute and relative basis, in my opinion (see graph below).

Shiller P/E Ratios Across the World

Shiller P/E Ratios of Select Countries
As of April 30, 2024



Source: Morgan Stanley ChartBook (See disclosures below)

Additionally, starting from such elevated valuations, investors should hope for a pretty clear glidepath for the expected forward growth. However, there are a number of potentially troublesome issues that could cause a hiccup or two. Competition would certainly be one of these potential issues. Venture capitalists like to use a metric called TAM ([How to Calculate Total Addressable Market \(TAM\)](#)) when sizing up a potential investment...I would say the TAMC (total addressable market cap) also looks pretty enticing...\$10 trillion for the top 3! The recent news out of China where a company claimed they basically matched the performance of the U.S. leading Large Language Model for a fraction of the development cost should make investors sit up and take

notice. There will likely be others as well.

But, even if no real competition does materialize, it's still a bit of a conundrum for investors whereas, if these companies were to actually continue to grow at the rates implied by current valuations, wouldn't there be anti-trust concerns? We're already seeing action being taken in Europe against the top technology companies. If AI really is going to be as pervasive in our lives as some experts predict, do we really want all of the power controlled by a small handful of companies? There is precedent with the "trust busting" of the late 1800's and early 1900's.

The history of the market is littered with great growth companies where the fundamentals continue to be relatively good but, just not good enough to maintain lofty valuations...and then their stock price languishes for years. It's happened to a leading mobile chip company, a large athletic shoe/sportswear company, the largest coffee house company in the world, etcetera, etcetera. In fact, that leading mobile chip company had a great run in the late 1990s hitting high after high until sentiment shifted and it stopped making new highs. The good news is that it ultimately made a new high...the bad news is that it took 20 years for it to happen.

I'll be the first to admit that valuation (cheap or expensive) rarely acts a catalyst for things to turn. This current trend may, in fact, last a while longer. As John Maynard Keynes once famously said..."markets can stay irrational longer than you can stay solvent". But, although it has worked in recent quarters, simply betting that someone else will pay more for your stock in the future (i.e., The Greater Fool Theory) is not a medium or long-term investment thesis. The good news is that the opportunity in good old fashioned fundamental investing outside of the U.S. mega caps looks very promising, in my opinion.

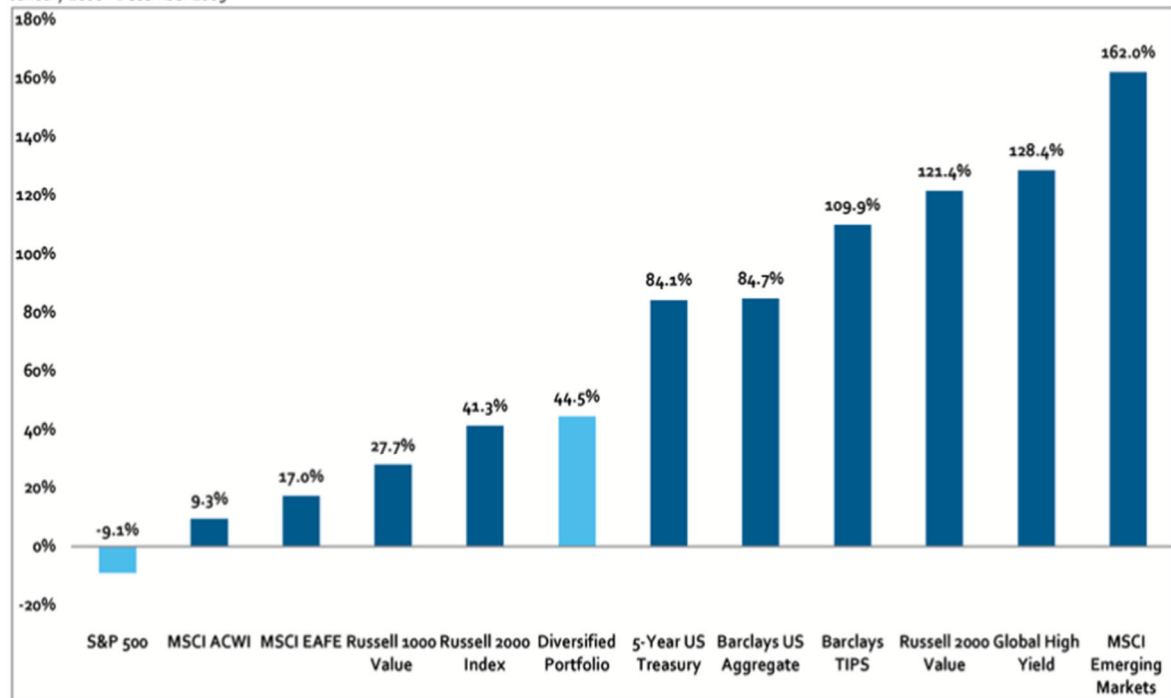
Time to Get Greedy on Mis-priced Cash Flow? Some Potential Solutions...

So, how do investors take advantage of this potential opportunity? There are a number of ways to do it including old fashioned stock picking, ETFs, actively managed Separately Managed Accounts (SMA's) and hedge funds (where appropriate). I am biased but, I believe active management can "add value" in the world of value investing. And, for those are worried about what the next few years may bring for the S&P 500 given what I outlined above, other segments of the market can do well even in the face of potentially lackluster S&P 500 returns like we experienced in the decade following the dot-com peak (see graph below).

Another benefit of including value stocks in your portfolio is the diversification it may provide for certain investors. Different securities, sectors and asset classes act differently from each other which means they are typically not correlated (i.e., a correlation of less than 1 on a scale of -1 to +1). This lack of correlation is a key component for overall portfolio construction and risk reduction, as measured by standard deviation.⁷ So, selectively adding value exposure might potentially both improve your returns and reduce overall portfolio risk.

Total Returns

January 2000 - December 2009



Source: Morgan Stanley ChartBook (See disclosures below)

See My Previous Investment Commentaries here:

<https://advisor.morganstanley.com/benedict-mcloughlin-group>

*Tactical Allocation Strategies in my Global Growth and Global High-Income Model Portfolios:

Overweight

Global Value Equities, Long/Short Equity Strategies, Quality Dividend Paying Global Equities, Emerging Market Consumer Equities, Total Return Strategies, Shorter-term Corporate Bonds

Underweight

High P/E technology/growth stocks, Mid and Long-Term Fixed Income

* These weightings do not consider each client's unique profile, preferences and/or constraints and therefore may not be applicable to you.

* The Global Growth strategy is designed to achieve growth via investments in global equities. The Global High Income strategy is designed to achieve above average income via investments in bonds, ETFs, closed end funds and dividend paying equities.

The Benedict-McLoughlin Group always strives to use sound judgment...at every decision point.

We bring experience, credentials, and tenacity which we expect to continue to enable us to help achieve our clients' goals over time.

Regards,
Chris

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The Benedict-McLoughlin Group – “Institutional Caliber Portfolio Management, Customized to Your Personal Situation”

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Notes:

1. Bloomberg Markets, 1/23/25.
2. Bloomberg Markets, 1/3/25.
3. www.asiatimes.com, 2/8/25.
4. www.ceicdata.com, 2/8/25.
5. www.siblisresearch.com, 2/8/25.
6. Bloomberg Markets, 2/4/25.
7. www.cfainstitute.org, 2/11/25.

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Chartbook Source: FactSet, Morgan Stanley Wealth Management GIC. (1) The cyclically adjusted P/E ratio (CAPE), also known as Shiller P/E ratio, uses a 10-year average of inflation-adjusted earnings to value the stock market. Historically, cyclically adjusted price-earnings ratios have led subsequent returns with a 10-year lag. Recent price earnings levels suggest equity returns could be better going forward than they have been over the recent past, assuming the statistical relationship holds. Standard deviation (volatility) is a measure of the dispersion of a set of data from its mean. Past performance is no guarantee of future results. Estimates of future performance are based on assumptions that may not be realized. This material is not a solicitation of any offer to buy or sell any security or other financial instrument or to participate in any trading strategy. Please refer to important information, disclosures and qualifications at the end of this material.

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