

Tax Management Services in Select UMA

Tax Savings Quarterly – Q2 2023

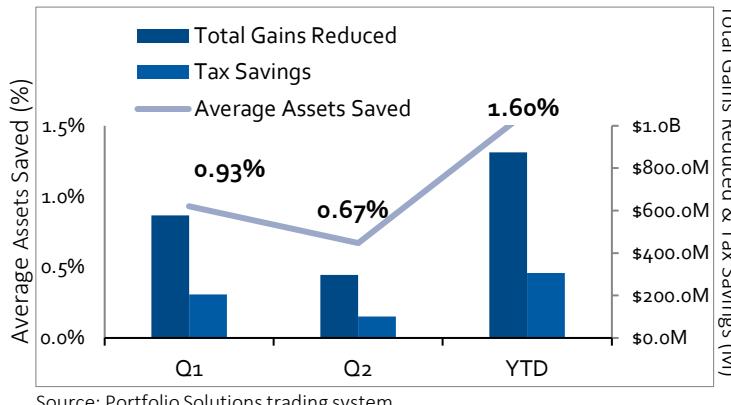
Tax Loss Harvesting Opportunities

MARKETS

The S&P 500 closed the quarter up over 8%, while the NASDAQ increased 13.1% and Russell 2000 rose 5.2%. Leading the S&P outperforming sectors were, Information Technology up (17.2%), Consumer Discretionary (14.6%) and Communications Services (13.1%). The top laggards for the S&P included Utilities (-2.5%), Energy (-0.9%) and Consumer Staples (0.5%). Large cap value outperformed growth, and mid and small cap growth outperformed value. The yield on the 10-year US Treasury note closed the 2nd quarter at 3.84%, up from 3.4% in the 1st quarter, while the Bloomberg US Agg Total Return, fell 0.8% in the quarter.

For appropriate clients enrolled in Tax Management Services in Select UMA, heightened volatility and market dislocation often presents certain tax-loss harvest opportunities. Tax Management Services was successful in generating an estimated client tax savings of more than \$101.80 million by offsetting more than \$296.80M in realized capital gains this quarter through active tax-loss harvesting. This represents a potential after-tax earnings improvement of over .67%.

Tax management through active tax loss harvest opportunities reduced total realized net gains this quarter by more than \$296 million and increased total tax savings by more than \$101 million.



ACTIVE TAX MANAGED RESULTS**

	Q2	YTD*
Total Gains Reduced	\$296.80M	\$874.90M
Total Tax Savings	\$101.80M	\$306.60M
Average Assets Saved	.67%	1.60%
Peak Assets Saved	9.14%	9.62%

*Source: Portfolio Solutions trading system.

**Actual client results may vary

Top Tax Loss Opportunities Found

The **Top Tax Losses Harvested** across Tax Managed accounts were concentrated in Diversified Telecommunications and REITs. The **Top Index Buys** consisted mostly of US Large Cap Value equities, as these represented the equity asset classes where the most significant tax-loss opportunities were identified. The Fed raised interest rates .25% in May to 5%, while equities outperformed fixed income for the quarter.

TOP 5 LOSSES HARVESTED* TOP 5 INDEX BUYS*

Diversified Telecommunications	iShares Russell 1000 Value ETF (IWD)
REITs	SPDR S&P 500 ETF Trust (SPY)
Banks /Financials	Russell 1000 Growth ETF (IWF)
Textiles / Apparel	iShares MSCI EAFE ETF (EFA)
Utilities	iShares Select Dividend ETF (DVY)

*Based on total AUM traded during current quarter tax harvest

Tax Management Services

Reach out to your Financial Advisor for additional information on
Tax Management Services or a copy of the
[Tax Management Services In Select UMA Primer](#)
[Tax Management Services- External Site](#)

Support

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