Morgan Stanley



Individuals who are neither U.S. citizens nor U.S. residents, referred to in the Internal Revenue Code as non-resident aliens or "NRAs", may be subject to federal income tax on certain U.S. source income and subject to federal gift and estate tax on U.S. situs assets. The following is a general discussion of how U.S. federal income taxes and gift and estate taxes apply to NRAs. Bear in mind that these general rules may be altered by the specific treaty between the U.S. and the NRA's home country.

Federal Income Tax

U.S. citizens (regardless of their residences) are taxed on all income, whatever its source. The net income can be taxed at rates as high as 37.9% (including the .9% Affordable Care Act tax on earned income, where applicable). A preferential tax rate of 20% (plus a 3.8% Net Investment Income Tax, where applicable) applies to certain qualified dividends and long-term capital gains. Certain deductions are allowed.

An individual who is not a U.S. citizen generally is subject to federal income tax on worldwide income if he or she is a U.S. resident. For federal income tax purposes, residency is defined as either (i) lawful permanent residence in the U.S., as evidenced by issuance of a "green card" or (ii) "substantial presence" in the U.S. Generally, substantial presence means a non-citizen is present in the U.S. for 183 days or more in the current year or looking back over a three-year period.¹

NRAs are subject to federal income tax on certain U.S. source income as follows:² (1) passive investment income such as dividends is subject to a non-refundable withholding tax of 30%;³ (2) interest income is also subject to withholding tax but exceptions are made for most interest income such as interest on certain deposits with banks, financial institutions and insurance companies, and "portfolio interest" (which includes interest on most publicly offered debt instruments); (3) capital gains generally are not subject to U.S. tax (or withholding) for NRAs; and (4) under the Foreign Investment in Real Property Tax Act (FIRPTA), gain on the sale of a U.S. real property interest is deemed to be income from a trade or business, subject to tax at rates as high as 37%. Persons purchasing U.S. real property interests from foreign persons generally are required to withhold 15% of the amount realized on the disposition.

The treatment of various items of income and the rates of withholding applied to such items often vary depending on the relevant treaty. Income subject to withholding tax may be taxable in the NRA's home country. In addition, credits may be available in the U.S. or the taxpayer's home country to avoid double taxation.

Gift and Estate Tax

Generally, all of a U.S. citizen or resident's lifetime gifts (except those to charity or a U.S. citizen spouse) are subject to federal gift tax. There are certain exclusions. For example, gifts of up to \$17,000 (in 2023) per recipient per year are not subject to federal gift tax. In addition, each U.S. citizen or resident has an exemption from the gift tax of \$12.92 million (in 2023) and may gift up to \$175,000 (in 2023) to a spouse who is not a U.S. citizen.. Any additional gifts that are not otherwise excluded from the gift tax would be subject to federal gift tax at a top rate of 40%. Any gift tax exemption used by an individual during life reduces the individual's available estate tax exemption by a like amount. Certain states also impose a gift and/or estate or inheritance tax in addition to the federal gift and estate taxes.⁴

An NRA is subject to federal gift and estate tax only on U.S. situs assets. However, residency for federal gift and estate tax purposes is defined differently than that for federal income tax purposes. Unlike the substantial presence test for federal income tax purposes that is based on the number of days one spends in the U.S., residency for federal gift and estate tax purposes is determined by the person's domicile. Domicile means living in the U.S. with no present definite intention of living elsewhere. Whether one is domiciled in the U.S. is a facts and circumstances test. Some of the factors that bear on the analysis include where one pays state income tax, where one votes, the location of property one owns, one's citizenship, the length of residence, and business and social ties to the community. Given the differences between the tests for federal income tax residency and federal gift and estate tax residency, a person can be a resident under one test, neither test, or both tests. The definition of U.S. situs assets is different for federal estate tax purposes and federal gift tax purposes.

For federal estate tax purposes, U.S. situs assets include U.S. real property, tangible property located within the U.S. and stock in U.S. corporations. U.S. situs assets do not include debt obligations of U.S. corporations and of the U.S. and its political subdivisions if the interest on such obligations qualifies as portfolio interest. Cash in a U.S. bank account is not a U.S. situs asset for estate tax purposes.

In contrast, for federal gift tax purposes, U.S. situs assets include only real estate and tangible personal property. Cash physically located in the U.S. (such as cash in a safe deposit box) is U.S. situs tangible personal property. U.S. situs intangible property, such as stocks and bonds of U.S. corporations, is not subject to federal gift tax. NRAs also may give U.S. situs assets worth up to \$17,000 per recipient per year without triggering a U.S. gift tax. However, NRAs are not eligible for the \$12.92 million federal gift and estate tax exemption (in 2023). They are limited to a \$60,000 federal gift and estate tax exemption.

Estate and gift tax treaties can affect residency status for non-U.S. citizens and also limit the kinds of property taxed by the U.S. With respect to interspousal transfers (including the opening of joint accounts), particular attention must be paid to the fact that only transfers to a U.S. citizen spouse are free of gift and estate tax. Transfers to a non-U.S. citizen spouse will generally be subject to federal gift or estate tax. Normally, there is an annual exclusion for gifts to a non-spouse recipient of \$17,000 per person per year (in 2023). However, that annual exclusion is increased when the recipient is a non-citizen spouse to \$175,000 in 2023. Additionally, the executor of an NRA's estate may not elect portability of the deceased spouse's unused estate tax exemption to benefit the surviving spouse.⁵ Other techniques, including Qualified Domestic Trusts or "QDOTs," may be used to defer estate tax (but not gift tax) with respect to beguests to non-U.S. citizen spouses.6

Gift and estate tax planning for NRAs frequently focuses on avoidance of the direct ownership of U.S. situs property, the transfer of which may incur federal gift tax or estate tax. An example of a common (though not necessarily ironclad) planning technique involves utilizing a foreign corporation to purchase U.S. property. In that case, the NRA would own non-U.S. situs property – shares of a foreign company – not the underlying assets. Formation of any such entity would require coordination with the laws of the NRA's home country. However, note that the income taxation of any such entity could become very complex if ownership ever passes to a U.S. citizen or someone who is a U.S. resident for federal income tax purposes. In summary, the main differences between assets subject to gift and estate taxes are shown in the chart below.

Conclusion

Proper planning may reduce the U.S. tax exposure applicable to NRAs with property in the U.S. However, cross-border income and transfer tax planning is highly complicated. Clients are strongly encouraged to seek the advice of experienced international tax professionals versed in the laws of both the U.S. and their home country.

Morgan Stanley

Table

NRAs are subject to federal gift and estate tax only on U.S. situs property.

PROPERTY TYPE	GIFT TAX		ESTATE TAX	
	YES	NO	YES	NO
Tangible Personal Property in U.S. (e.g. jewelry)	X		x	
Currency in U.S. Safe Deposit Box	Х		Х	
Cash Deposits in a U.S. Bank	Possibly			X
U.S. Real Property	Х		Х	
Non-U.S. Real Property		X		X
U.S. Stocks		Х	Х	
Non-U.S. Stocks		X		X
U.S. Government and Corporate Bonds		Х		Х
U.S. States/Muni Bonds		X	Possibly	
U.S. Partnership/LLC Interest	Possibly		Possibly	
U.S Treasury Bills		X		X
U.S. Mutual Funds and ETFs		Х	x	
Non-U.S. Mutual Funds and ETFs (i.e. UCITs)		X		X
Life Insurance Death Benefits		Х		Х

Important Disclosure

Morgan Stanley, its affiliates and Morgan Stanley Financial Advisors and Private Wealth Advisors do not provide tax or legal advice. Clients should consult their tax advisor for matters involving taxation and tax planning and their attorney for matters involving trust and estate planning, charitable giving, philanthropic planning and other legal matters.

Trusts are not necessarily appropriate for all clients. There are risks and considerations which may outweigh any potential benefits. Establishing a trust will incur fees and expenses which may be substantial. Trusts often incur ongoing administrative fees and expenses such as the services of a corporate trustee or tax professional.

The trust services referenced herein are provided by the third parties who are not affiliated with Morgan Stanley. Neither Morgan Stanley nor its affiliates are the provider of such trust services and will not have any input or responsibility concerning a client's eligibility for, or the terms and conditions associated with, these trust services. Neither Morgan Stanley nor its affiliates shall be responsible for content of any advice or services provided by the unaffiliated third parties. Morgan Stanley or its affiliates may participate in transactions on a basis separate from the referral of clients to these third parties and may receive compensation in connection with referrals made to them.

Morgan Stanley Smith Barney LLC offers investment program services through a variety of investment programs, which are opened pursuant to written client agreements. Each program offers investment managers, funds and features that are not available in other programs; conversely, some investment managers, funds or investment strategies may be available in more than one program. Morgan Stanley's investment advisory programs may require a minimum asset level and, depending on a client's specific investment objectives and financial position, may not be appropriate for the client. Please see the applicable program disclosure document for more information, available at www.morganstanley.com/ADV.

This material has been prepared for informational purposes only and is subject to change at any time without further notice. Information contained herein is based on data from multiple sources and Morgan Stanley Smith Barney LLC ("Morgan Stanley") makes no representation as to the accuracy or completeness of data from sources outside of Morgan Stanley Smith Barney LLC. It does not provide individually tailored investment advice. Be aware that the particular legal, accounting and tax restrictions, margin requirements, commissions and transaction costs applicable to any given client may affect the consequences described, and these analyses will not be appropriate to discuss with every client. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives.

Tax laws are complex and subject to change. This information is based on current federal tax laws in effect at the time this was written. Morgan Stanley Smith Barney LLC, its affiliates, Financial Advisors or Private Wealth Advisors do not provide tax or legal advice. Clients should consult their tax advisor for matters involving taxation and tax planning and their attorney for matters involving trust and estate planning and other legal matters.

¹ The substantial presence test is met if the sum of the days spent in the U.S. in the current year plus one-third of the total days spent in the U.S. in the prior year plus one-sixth of the days spent in the U.S. in the year before that year equals at least 183.

² For purposes of this discussion, it is assumed that the NRA is not conducting a U.S. trade or business.

³ A tax treaty may reduce the withholding rate.

⁴ For purposes of this discussion, the federal estate tax essentially mirrors the federal gift tax except as otherwise noted.

⁵ U.S. Department of Treasury. Internal Revenue Service (Page Last Updated May 5, 2022). *Frequently Asked Questions on Estate Taxes for Nonresidents not Citizens of the United States*. Retrieved from https://www.irs.gov/businesses/small-businesses-self-employed/frequently-asked-questions-on-estate-taxes-for-nonresidents-not-citizens-of-the-united-states

⁶ While generally there is no "forced heirship" policy in the U.S., states generally grant spouses (and in Louisiana, children) certain property rights, which can impact the distribution of property on the dissolution of a marriage or death. Such state law issues must also be considered when entering the U.S.