

Primary Services



DISCUSS AND IDENTIFY WHAT YOU WANT TO ACCOMPLISH WITH YOUR MONEY

Create plan to help meet goals.

Analyze current and future cash flow; coordinate all income sources.

Act as personal assistant; maintain financial notes; notify you of action to be taken on timesensitive matters.

Keep you organized and help simplify your financial life.



RISK MANAGEMENT

Identify your risk tolerance.

Analyze current and future investment risks; modify as appropriate.

Provide insurance and long-term care insurance; protect against rising health care costs.



INVESTMENT MANAGEMENT

Identify and analyze investment opportunities; monitor daily.

Track your progress with you in regular performance reviews.

Keep you updated on market perspectives.

Spend time helping you understand the "hows" and "whys" of recommendations.



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Deeper Dive

- Deliver one-stop shopping; coordinate and collaborate with other professionals, e.g., your attorney or accountant.
- Provide general guidance on tax, charitable and legacy planning; discuss estate-planning strategies.
- Offer invitations to special educational seminars and events to deepen knowledge on topics such as Medicare, Social Security and taxation, among others.

The Extra Mile

- Facilitate intergenerational communications; mediate family planning meetings.
- Help instill your vision and philosophy in your children.
- Offer financial guidance to your children, parents and others close to you.
- Provide guidance on external financial assets, e.g., 401(k)s, deferred compensation and employee stock ownership plans, assets and liabilities, etc.
- Evaluate financial aspects of job offers.
- Act as sounding board for any issue or concern.

