

Remaining calm during any crisis not only helps us psychologically, but it can also help us financially.

Markets and Past Crises

Over the past 50 years, the markets have experienced several major crises. We had an oil embargo and high inflation in the 1970's. Followed by the tech bubble burst and 9/11. We also dealt with a real estate crash, global financial crisis, global pandemic, and many bear markets.

When faced with crises, the natural instinct might be to sell. After all, the news is bad and the forecasted outlook during crises is often poor. But history shows that, regardless of how good it may feel at the time, selling in any prior crises would have been a costly decision.

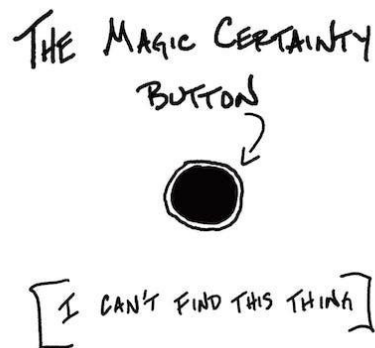
Despite all the crisis in the last 50 years, investors who remained calm and stayed invested earned an average of 10.8% per year¹.

Remaining Calm Amid Crises

Ignoring the noise and focusing on your investment plan can help you remain calm in a time of crisis.

You can find calm in understanding what you own and how it is expected to perform in various markets. You can find calm by trusting that your plan will get you to your desired goals.

It is natural to get worried and anxious when outcomes are undesirable and/or uncertainty increases. **That is what I am here for** – if you find yourself becoming overly concerned, please let me know. We can talk about what is going on, potential outcomes, and ensure that your portfolio works for you, through calm and crisis.



BEHAVIOR | GAP

1. S&P 500 with dividends reinvested from January 1973 – October 2024. Calculated at <https://dqydi.com/sp-500-return-calculator/>. The Standard & Poor's 500 Index is a capitalization weighted index of 500 stocks designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries. All indices are unmanaged and may not be invested into directly. Past performance is no guarantee of future results.

David J. Miller, ChFC®, CFP®
Managing Director, Financial Advisor
Senior Portfolio Management Director
The David Miller Group at Morgan Stanley
7500 Dallas Parkway, Ste 500 | Plano, TX 75024
Direct: 972-943-7238
Mobile: 972-837-3258
Fax: 972-943-7299
David6.miller@ms.com

Forbes America's Best-in-State Wealth Advisors 2018, 2019, 2020, 2021, 2022, 2023, 2024
Forbes America's Next Generation Wealth Advisors 2017, 2018, 2019, 2020, 2021, 2023, 2024
Five Star Wealth Manager 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2024

For more information please [visit our website](#)

Connect with me on [Linked In](#)

NMLS: 1316503

Morgan Stanley Smith Barney LLC, member SIPC

2018, 2019, 2020, 2021, 2022, 2023, 2024 Forbes Best-In-State Wealth Advisors
Source: Forbes.com (Awarded 2018, 2019, 2020, 2021, 2022, 2023, 2024). Data compiled by SHOOK Research LLC based 12-month time period concluding in June of year prior to the issuance of the award. [Awards Disclosures](#)

2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024 Forbes America's Top Next-Gen Wealth Advisors & Top Next-Gen Wealth Advisors Best-in-State (formerly referred to as Forbes America's Top Next-Gen Wealth Advisors, Forbes Top 1,000 Next-Gen Wealth Advisors, Forbes Top 500 Next Generation Wealth Advisors)

Source: Forbes.com (Awarded 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024). Data compiled by SHOOK Research LLC based on 12-month period concluding in Mar of the year the award was issued. [Awards Disclosures](#)

2015-2024 Five Star Wealth Manager Award

Source: fivestarpromotional.com (Awarded 2015-2023) These awards were determined through an evaluation process conducted by Five Star Professional, based on objective criteria, during the following periods:

2015 Award - 11/30/14 - 5/18/15
2016 Award - 11/30/15 - 5/18/16
2017 Award - 9/26/16 - 4/28/17
2018 Award - 10/24/17 - 5/21/18
2019 Award - 10/22/18 - 5/3/19
2020 Award - 10/27/19 - 4/24/20
2021 Award - 11/30/20 - 6/25/21
2022 Award - 12/31/21 - 6/10/22
2023 Award - 11/14/22 - 5/31/23

The views expressed herein are those of the author and do not necessarily reflect the views of Morgan Stanley Wealth Management or its affiliates. All opinions are subject to change without notice. Neither the information provided nor any opinion expressed constitutes a solicitation for the purchase or sale of any security. Past performance is no guarantee of future results. The Standard & Poor's (S&P) 500 Index tracks the performance of 500 widely held, large-capitalization US stocks. An investment cannot be made directly in a market index.

Morgan Stanley Smith Barney LLC. Member SIPC.

CRC 4072961 11/24