

# Tax Management Services (TMS)

Tax Savings Quarterly –Q1 & Q2 2026

## Tax Management Market Review

**+\$287B**

YTD Tax Managed AUM

**\$3.7B**

YTD Total Tax Losses  
Harvested

**~\$898M**

YTD Estimated Tax  
Savings\*

**0.94%**

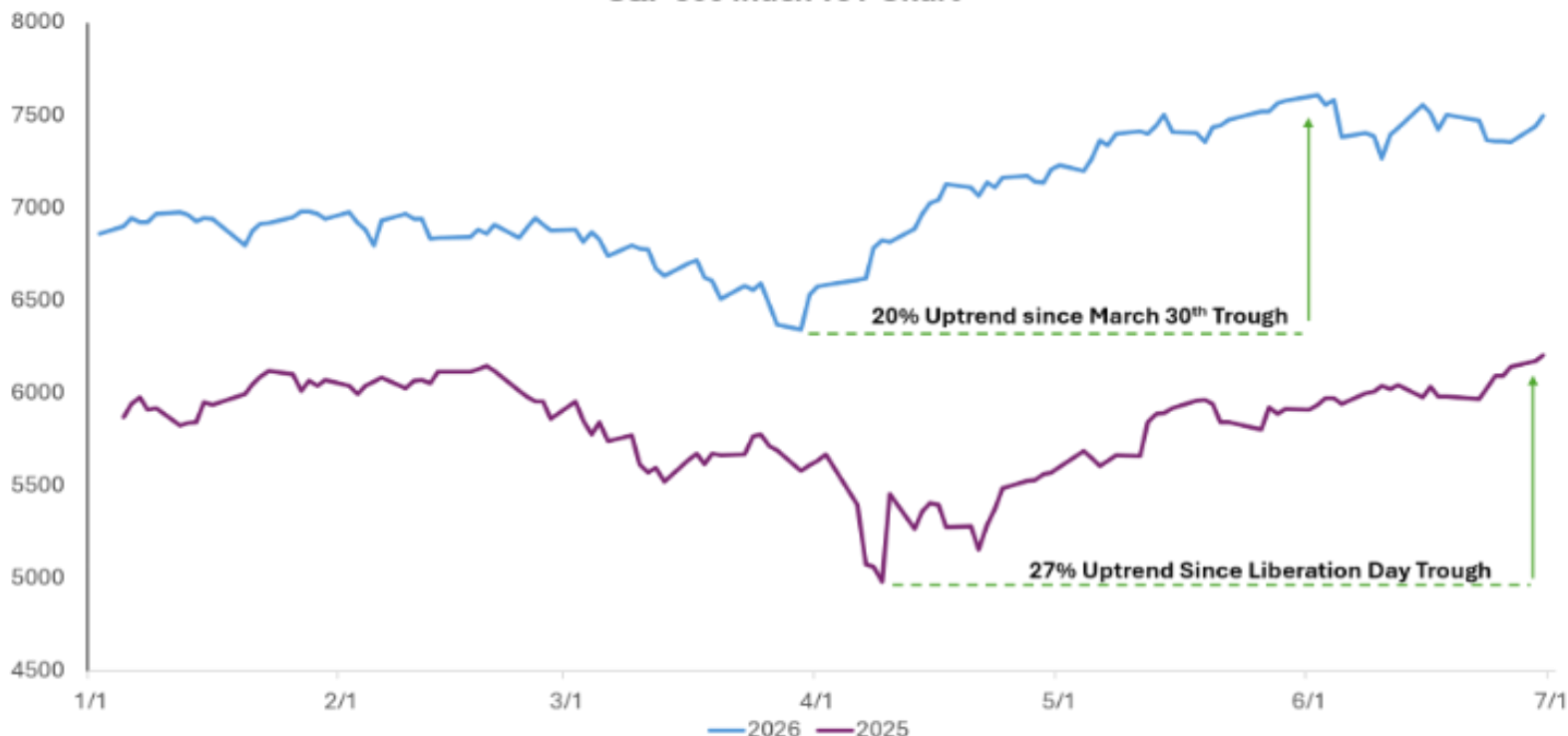
YTD Estimated Tax  
Savings Yield

\*Does not include losses harvested by money manager executed strategies, including Parametric but does include losses harvested by FAs

### Proactively Harvesting During Market Dislocations

Volatility has remained a persistent feature of markets, underscoring the potential value of active portfolio management and tax-aware solutions. In the first half of 2026, equity markets experienced a notable drawdown amid geopolitical tensions, an oil-driven inflation, rates shock, followed by a rebound as conflict concerns eased, with the S&P 500 finishing the second quarter up roughly 9% year-to-date. The S&P 500 Index last year took a similar volatile ride through Q1 and Q2. The recovery story last year ended with a 16% return. Don't miss on the draw backs in this market enroll in tax management services today.

S&P 500 Index YoY Chart



Source: Thompson One as July 31<sup>st</sup> - 2025 & 2026 Q1 & Q2

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## *Time Save & Value Add: Advisors Can Focus On Relationships*

These cross-asset and security-level dislocations created meaningful opportunities for tax-loss harvesting, including the June sale of \$435 million notional in Microsoft, \$280 million in Meta, and \$215 million in Accenture, all within a sector that also delivered strong upside during the quarter. More broadly, active tax management in the second quarter generated average tax savings of 0.41% for tax-management clients.

Sector performance reinforced a backdrop of rotation and dispersion, which can create tactical opportunities: in Q2, the S&P 500 gained 15.2%, with nine of 11 sectors posting positive returns and market breadth improving as the equal-weighted index began to catch up to the cap-weighted benchmark. While Information Technology remained a leader, up 19.8% year-to-date, less-crowded cyclical areas also performed well, including Industrials and Energy, alongside resilience in small caps, regional banks, consumer discretionary and transportation.

## Asset Manager Sector Exposure Changes

*Percentage of SMA managers that made a sector change within the UMA Platform*



Source: Portfolio & Trading Solutions Data as of July 2026

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| TM UMA Active Tax-Loss Harvest Results | Q1 2026 | Q2 2026 | YTD 2026 | Since 2014     |
|----------------------------------------|---------|---------|----------|----------------|
| Total Tax Losses Harvested*            | \$2.2B  | \$1.5B  | \$3.7B   | <b>\$20.1B</b> |
| Total Est. Tax Bill Savings*           | \$537M  | \$359M  | \$898M   | <b>\$5.7B</b>  |
| Avg Est. Tax Savings Yield (%)**       | 0.53%   | 0.41%   | 0.94%    | <b>1.35%</b>   |

Amid heightened market volatility and drawdowns, tax management has continued to create meaningful value for clients. Through the first half of 2026, clients have generated an estimated average tax savings yield of **0.94%**, with an estimated **1.35%** tax savings yield since 2014.

Against a multi-year backdrop of volatility driven by geopolitical conflict, policy uncertainty and macroeconomic shocks, these dynamics highlight the importance of disciplined, active management and financial advice in helping clients navigate market dislocations while seeking to enhance after-tax outcomes.

Consider reviewing eligible taxable portfolios to help clients identify opportunities. Manage taxable gains while remaining invested. Help clients keep more of what they earn and offer greater personalization using tax management. Morgan Stanley Financial Advisors can tailor tax-loss harvesting preferences for their clients, allowing for a more tactical approach in the market.

| Scheduled Tax Loss Harvesting Frequency | Accounts      | Tax Management Preference | Accounts       |
|-----------------------------------------|---------------|---------------------------|----------------|
| Monthly                                 | 27,987        | No Limit to Gains         | 263,460        |
| Quarterly                               | 309,327       | Maximum Net Gain          | 53,311         |
| Semi-annually                           | 3,834         | No Net Gains              | 13,607         |
| Annually                                | 1,643         | Max Net ST/LT Gains       | 7,793          |
| No Scheduled Harvest                    | 109           | Maximum Tax Bill          | 2,663          |
| <b>Total Diff from Default</b>          | <b>44,119</b> | Max Long-Term Gain        | 1,269          |
|                                         |               | Max Short-Term Gain       | 807            |
|                                         |               | <b>Total</b>              | <b>342,910</b> |

## Reach out to your Financial Advisor for additional information on Tax Management Services

### Additional Resources:

[Tax Management Services](#)

[6 Ways To Customize Your Tax Management Experience](#)

[New Tax Loss Harvesting Algorithm](#)

[Tax-Loss Harvesting Reimagined](#)

### Sources:

Source(s)

MyGIO - GIC Tactical Asset Allocation Changes: Taking Some “Chips” off the Table June 30, 2026

MyGIO - GIC Monthly Perspectives: July 8, 2026 July 8, 2026

MyGIO - Topics in Portfolio Construction: Mid-Summer Stretch: Reassessing First-Half Trends and Considering Second-Half Shifts July 14, 2026

MyGIO - On the Markets: Reflections and Projections at Midyear July 2, 2026

MyGIO - US Equity Strategy: Weekly Warm-up: The Winds of Change June 29, 2026

MyGIO - Market Commentary Client Letter: 2Q 2026 July 9, 2026

MyGIO - Topics in Portfolio Construction: Mid-Summer Stretch: Reassessing First-Half Trends and Considering Second-Half Shifts July 14, 2026

MyGIO - GIC Monthly Perspectives: April 2026 (Webcast) April 9, 2026

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\*Portfolio & Trading Solutions Data

\*\*Estimated Tax Savings: The estimated reduction in the amount of taxes that would be paid by an individual, business, or other taxable entity in dollar terms by applying the maximum marginal federal tax rates to the total Tax Harvested Losses. (Tax Harvested Losses \* Federal Tax Rates = Estimated Tax Savings).

Estimated Tax Savings Yield: The Estimated Tax Savings yield is

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